

Training Programme Schedule for the month of June to September 2023

For registration kindly mail to college_insurance@iii.org.in

Sr. No.	Title of the Training Program	Training Dates	Timings (IST)	Fees for Online	Fees for Residents	Fees for Non-Residents	Type of Program
June - 2023							
1	Managing Liability Insurance: Marketing, Underwriting and Claims (Otherthan Motor TP and Cyber Liabilities)- CT Kolkata	16th to 17th June, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
2	Managing Liability Insurance: Marketing, Underwriting and Claims (Otherthan Motor TP and Cyber Liabilities)- CVT Kolkata	16th to 17th June, 2023	10.00 am to 5.00 pm	Rs.6000/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
3	Customer Service and Claims Management - CT Mumbai	19th to 20th June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
4	Sales Cycle Management-Power Selling - CT Mumbai	19th to 20th June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
5	Ind-AS and Accounting Standards for Insurance - CT Kolkata	19th to 20th June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
6	Programme on Anti-Money Laundering (AML), KYC and Counter-Financing of Terrorism(CFT) - CVT Mumbai	20th June, 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
7	Insurtech and Agriculture - CVT Mumbai	21st June, 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
8	Principles of Valuation - Life - CVT Mumbai	21st June, 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
9	Personal Financial Planning and Life Insurance - CT Mumbai	22nd to 23rd June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
10	Motor OD Insurance - Underwriting and Claims - CT Mumbai	22nd to 23rd June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
11	Management of Renewable Energy Insurance - CT Kolkata	22nd to 23rd June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
12	Management of Renewable Energy Insurance- CVT Kolkata	22nd to 23rd June , 2023	10.00 am to 5.00 pm	Rs.6000/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
13	Industrial Risk Inspections: Methods and Reporting- CVT Kolkata	27th June , 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Online-Calendar Programme- Kolkata

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June - 2023							
14	Basics of Life Insurance for New Entrants in Life Insurance Companies- CT Mumbai	26th to 27th June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
15	Management of Fire Insurance (Material Damage and LOP)- CT Mumbai	26th to 27th June , 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai

July - 2023							
1	Liability Insurance Focus - Cyber & Crime- CT-Mumbai	3rd to 4th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
2	Analysis of Life Insurance Financials and use of Z-Score Analysis as a Financial Health Indicator- CT-Mumbai	3rd to 4th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
3	Engineering Insurance - Operational Policies- CT-Mumbai	5th to 6th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
4	Importance of Product Mix and Channel Mix in Life Insurance - CT-Mumbai	5th to 6th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
5	Life Insurance Marketing in a Digital Era - CT Kolkata	6th to 7th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
6	Life Insurance Marketing in a Digital Era - CVT Kolkata	6th to 7th July, 2023	10.00 am to 5.00 pm	Rs. 6000/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
7	Workshop on Communication & Presentation Skills CT-Mumbai	6th to 7th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
8	Productivity Enhancement in Life Insurance Distribution- CT-Mumbai	7th July, 2023	10.00 am to 5.00 pm	—	Rs. 5000/- + 18% GST	Rs. 3600/- + 18% GST	Offline-Calendar Programme- Mumbai
9	Marine Cargo Insurance- CVT-Mumbai	7th July, 2023	10.00 am to 5.00 pm	Rs. 3000/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
10	Wealth Accumulation through ULIPS and Guaranteed Return Products- CT-Mumbai	10th to 11th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
11	Handling Frauds & Lapses in Motor TP Claims Management - CT Kolkata	10th to 11th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
12	Handling Frauds & Lapses in Motor TP Claims Management - CVT Kolkata	10th to 11th July, 2023	10.00 am to 5.00 pm	Rs. 6000/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
13	International Program -Excellence in Insurance Technical - Non Life- CT-Mumbai	10th to 21st July, 2023	10.00 am to 5.00 pm	—	\$ 1200 USD	—	Offline-Calendar Programme- Mumbai
14	Cattle and other forms of Rural Insurance- CT-Mumbai	12th to 13th July, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai

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July - 2023							
15	Managerial Skills for Insurance Industry- CT-Mumbai	13th to 14th July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
16	Digital Edge/Age in Life Insurance Marketing and Operations- CT-Mumbai	13th to 14th July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
17	Basics of Health Insurance and Preventive Care- CT-Mumbai	17th to 18th July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
18	Compliance Management of Life Insurance Companies- CT-Mumbai	17th to 18th July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
19	Familiarisation Programme for Board Members of Life insurance Companies- CVT-Mumbai	19th July, 2023	10.00 am to 5.00 pm	Rs. 3000/- + 18% GST	–	–	Online-Calendar Programme- Mumbai
20	Financial Planning and Life Insurance Solutions - CVT-Kolkata	19th July, 2023	10.00 am to 1.00 pm	Rs. 1500/- + 18% GST	–	–	Online-Calendar Programme- Kolkata
21	Workshop on Team Dynamics and Interpersonal Relationships- CT-Mumbai	19th to 20th July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
22	Reinsurance Management Intermediate Level- CT-Mumbai	20th to 21st July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
23	Use of Technology in Insurance- CVT-Mumbai	21st July, 2023	10.00 am to 1.00 pm	Rs. 1500/- + 18% GST	–	–	Online-Calendar Programme- Mumbai
24	Enterprise Risk Management (ERM)- CT-Mumbai	24th to 25th July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
25	Financial and Investment Management in Life Insurance Companies- CVT-Mumbai	25th July, 2023	10.00 am to 1.00 pm	Rs. 1500/- + 18% GST	–	–	Online-Calendar Programme- Mumbai
26	Corporate Governance in Life Insurance Companies- CT-Mumbai	26th July, 2023	10.00 am to 5.00 pm	–	Rs. 5000/- + 18% GST	Rs. 3600/- + 18% GST	Offline-Calendar Programme- Mumbai
27	Challenges in Fighting Fraud – Motor Third Party Insurance- CT-Mumbai	26th to 27th July, 2023	10.00 am to 5.00 pm	–	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
28	Marine Cargo Insurance Management: Underwriting and Claims- CT-Kolkata	26th to 28th July, 2023	10.00 am to 5.00 pm	–	Rs. 15000/- + 18% GST	Rs. 10800/- + 18% GST	Offline-Calendar Programme- Kolkata

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August - 2023							
1	Regulatory Compliance for Insurance Brokers- CT-Mumbai	1st to 2nd August, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
2	Data Analytics and Data Interpretation- CT-Mumbai	2nd to 3rd August, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
3	Communication as a Tool for Customer Engagement and Retention- CVT-Mumbai	3rd August, 2023	10.00 am to 5.00 pm	Rs.3000/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
4	Financial Planning and Retirement Solutions- CVT-Mumbai	3rd August, 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Offline-Calendar Programme- Mumbai
5	Life Insurance Underwriting - New Era, New Vista - CVT-Kolkata	4th August, 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
6	Basics of Reinsurance- CVT-Mumbai	7th to 8th August, 2023	10.00 am to 1.00 pm	Rs.3000/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
7	Enhancing the Productivity of Specified Persons in Bancassurance - CT-Mumbai	8th to 10th August, 2023	10.00 am to 5.00 pm	—	Rs. 15000/- + 18% GST	Rs. 10800/- + 18% GST	Offline-Calendar Programme- Mumbai
8	Challenges in Miscellaneous Insurances- CT-Mumbai	10th to 11th August, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
9	Listing of Life Insurance Companies- CT-Mumbai	10th to 11th August, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
10	Liability Insurance: Focus-Event and Film- CVT-Mumbai	11th August, 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
11	Raising Effectiveness of Business Development Executives & Managers - CVT Kolkata	11th August, 2023	10.00 am to 1.00 pm	Rs.3000/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
12	Raising Effectiveness of Business Development Executives & Managers - CT Kolkata	11th August, 2023	10.00 am to 1.00 pm	—	Rs. 5000/- + 18% GST	Rs. 3600/- + 18% GST	Offline-Calendar Programme- Kolkata
13	Social Media Marketing-Tools and Techniques for Insurers- CT-Mumbai	14th August, 2023	10.00 am to 5.00 pm	—	Rs. 5000/- + 18% GST	Rs. 3600/- + 18% GST	Offline-Calendar Programme- Mumbai
14	Communication Etiquette: Customer Service- CVT-Mumbai	17th August, 2023	10.00 am to 5.00 pm	Rs. 1500/- + 18% GST	—	—	Online-Calendar Programme- Mumbai
15	Annuities as a Distinct Marketing Tool - CT Kolkata	17th to 18th August, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
16	Liability Insurance: Focus-Environmental, Social, and Governance (ESG)- CVT-Mumbai	21st August, 2023	10.00 am to 1.00 pm	Rs.1500/- + 18% GST	—	—	Online-Calendar Programme- Mumbai

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August - 2023							
17	Business Insurance Program for Life Insurance Managers- CT-Mumbai	21st to 22nd August, 2023	10.00 am to 5.00 pm	-	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
18	Enterprise Risk Management (ERM) and Key Roles of the Risk Owners and CRO- CT Kolkata	23rd to 24th August, 2023	10.00 am to 5.00 pm	-	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
19	Enterprise Risk Management (ERM) and Key Roles of the Risk Owners and CRO- CVT Kolkata	23rd to 24th August, 2023	10.00 am to 5.00 pm	Rs.6000/- + 18% GST	-	-	Online-Calendar Programme- Kolkata
20	Branding through bonding- CT-Mumbai	24th to 25th August, 2023	10.00 am to 5.00 pm	-	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
21	Marine Cargo Claims and Fraud Management- CT-Mumbai	24th to 25th August, 2023	10.00 am to 5.00 pm	-	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
22	Rural and Livestock Insurance - CT-Mumbai	29th to 30th August, 2023	10.00 am to 5.00 pm	-	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai

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September - 2023							
1	Techniques for Tele Marketing Teams in Insurance- CT-Mumbai	4th to 5th September, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
2	Managing Cyber Risk & Insurance- CT-Kolkata	5th to 6th September, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Kolkata
3	Managing Cyber Risk & Insurance- CVT-Kolkata	5th to 6th September, 2023	10.00 am to 5.00 pm	Rs.6000/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
4	Creating MDRTs from ordinary advisors- CT-Mumbai	6th to 7th September, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
5	Augmenting Women Power in Insurance Management- CT-Kolkata	11th September, 2023	10.00 am to 5.00 pm	—	Rs. 5000/- + 18% GST	Rs. 3600/- + 18% GST	Offline-Calendar Programme- Kolkata
6	Mega Risk Insurance- CT-Mumbai	11th to 12th September, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
7	International Program on Life Insurance- CT-Mumbai	11th to 16th September, 2023	10.00 am to 5.00 pm	—	\$ 600 USD		Offline-Calendar Programme- Mumbai
8	Marketing Strategies for creating a captive Market- CT-Mumbai	12th September, 2023	10.00 am to 5.00 pm	—	Rs. 5000/- + 18% GST	Rs. 3600/- + 18% GST	Offline-Calendar Programme- Mumbai
9	Liability Insurance Focus - Financial Lines- CT-Mumbai	14th to 15th September, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
10	Industrial Risk Inspection- Methods & Reporting- CT-Mumbai	25th to 26th September, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
11	Portfolio Management Workshop for Life Insurance professionals- CT Mumbai	25th to 26th September, 2023	10.00 am to 5.00 pm	—	Rs. 10000/- + 18% GST	Rs. 7200/- + 18% GST	Offline-Calendar Programme- Mumbai
12	Managing Project & Engineering Insurance - Underwriting and Claims- CT-Kolkata	25th to 27th September, 2023	10.00 am to 5.00 pm	—	Rs. 15000/- + 18% GST	Rs. 10800/- + 18% GST	Offline-Calendar Programme- Kolkata
13	Managing Project & Engineering Insurance - Underwriting and Claims- CVT-Kolkata	25th to 27th September, 2023	10.00 am to 5.00 pm	Rs. 9000/- + 18% GST	—	—	Online-Calendar Programme- Kolkata
14	Health Insurance Underwriting- CVT Mumbai	29th September, 2023	10.00 am to 5.00 pm	Rs. 1500/- + 18% GST	—	—	Online-Calendar Programme- Mumbai