



College of Insurance

Insurance Institute of India, Mumbai

Classroom Training Session on International Program – Technical Excellence in Life Insurance (CT-TELI) (From: 18th to 30th November, 2024)

Program Concept and Objectives:

The twenty first century has been witness to significant growth of disposable incomes and savings for people in many emerging markets. Rapid urbanization coupled with the growth of a middle class has led to higher purchasing power and an increased need for both financial security and savings. This has opened huge opportunities for Life Insurance companies and other financial institutions to tap the potential. At the same time, they also have to face global competition and build capacity and resilience so that they are ready for the opportunities that are emerging. Critical to such capacity building is the development of an appropriate repository of knowledge, skill sets, values and attitudes that would enable life insurance managers to not only have a sound grasp of the basic fundamentals of life insurance but also to effectively connect with customers and market products. They also need to be adept in building the processes and best practices for a world class life insurance company.

Keeping the above background in view, this program is tailor made for the needs of all Senior and functional executives of established as well as upcoming life insurance companies and Regulatory Bodies. It covers both the principles and practice of life insurance. Proficiency in this business requires a deep understanding of multiple functions covering end to end the life insurance operations.

Key Takeaways from the Program:

The participants of the program will acquire the knowledge and appreciation of

- 📌 Fundamentals of life insurance in the context of current and emerging trends in the marketplace
- 📌 The design and pricing of life insurance products – including profits and capital
- 📌 Traditional and Non - traditional Life insurance products - the changing contours of the global life insurance market
- 📌 Pensions and Health Insurance - the new dynamics of life insurance markets
- 📌 Marketing and distribution of life insurance - in the light of contemporary global practices
- 📌 Concepts and skills of Life insurance underwriting
- 📌 Life insurance Claims Management and Policy Servicing
- 📌 Applications of Information Technology in Life Insurance
- 📌 Financial Management of a Life office – basics in contemporary perspective
- 📌 Corporate Governance and Legal and Regulatory Compliance



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 Risk Management in Life Insurance

Participant Profile:

Executives of the middle management level from **various life insurance companies, regulatory bodies** as well as those working in **broking, corporate agency firms** of emerging countries.

Program Coordinator:

Mr. V Jayanth Kumar	022-69654285	Email: vjayanth@iii.org.in
Mr. Krishnamohan Y	022-69654209	Email: ykmohan@iii.org.in

Program Duration & Timing:

This training package is of 13 days, from 10.00 a.m. to 5.00 p.m. consisting of classroom sessions for 10 days and 2 days' tour of the historic city of Mumbai and a day for local familiarization.

Program Fees:

Participants requiring residential facilities: Total amount Required – \$ 1300 USD + 18% tax.

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner), airport pick-up and drop, and 2 days' conducted tour of the historic city of Mumbai. All rooms are fully furnished with attached bathroom and internet facility.

Rooms are reserved from 12.00 noon onwards on the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

Payment Terms and Conditions:

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.



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3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Branch - Fort Branch Address - Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai - 400001.

Program Venue, Location and Parking:

Program Venue:

College of Insurance,
Insurance Institute of India,
C-46, G-Block, Bandra-
Kurla Complex,
Mumbai - 400 051 India.

Please follow the link /
scan QR Code for
training venue.



<https://qr.go.page.link/qs2Qb>

Public parking available at 5 minutes walking distance (Behind US Consulate).

Program Team:

Ms. Nilambari Bagde	college_insurance@iii.org.in	022-69654234
Mr. Sujay Mahadik		022-69654251
Ms. Akshara Nagpal		022-69654266
Ms. Jayashree Salian		022-69654249
Ms. Mrunal Satam		022-69654216



College of Insurance
Insurance Institute of India, Mumbai
Classroom Training Session on Technical Excellence in
Non-Life Insurance: International (CT-TENLI)
(From: 19th to 31st August, 2024)

Program Nomination:

- 1) Name:
- 2) Address:
- 3) Educational Qualification:
- 4) Date of Birth:
- 5) Position Held.:
- 6) Mobile No :
- 7) Telephone No. :
- 8) E-Mail:
- 9) Alternate E-Mail:
- 10) Sponsoring Organisation:

Photograph
of
Participant

- 11) Food preference: Vegetarian Non-Vegetarian
- 12) Accommodation Required: Yes No

- 13) Details of Fee Paid: Cheque / D.D. No. dated
- Drawn on Bank, for Rs.

Signature & Seal of
Sponsoring Authority

Signature of the Participant

Sponsoring Organisation Details *

[Mandatory for participants sponsored by companies/ organisations]

Name of Organisation:

Name of Sponsoring Authority:

Mobile No:

Tel. No.:

Email-Id.: