



College of Insurance

Insurance Institute of India, Mumbai

Classroom Training Session on Challenges in Miscellaneous Insurances (CT-CMI)

(From: 12th to 13th November, 2024)

Program Concept and Objectives:

The Miscellaneous line of business contains multiple types of insurance that are distinctly different from one another. Insurance underwriting is the process of examining a risk to see if an insurance company will insure it and, if so, how much price would be charged. Underwriting different types of businesses requires general awareness, specialized knowledge, and in-depth understanding of products. To meet the diverse demands of its consumers, IRDAI has also given General Insurance Companies some flexibility for developing and pricing policies through the Use and File approach. Many of the Miscellaneous lines of business require innovative and adaptive talents, while allow scope for experimentation. Despite the complications involved, many Miscellaneous lines are generally found to be successful in comparison with some popular lines of business.

College of Insurance has designed this program to help practitioners appreciate the technicalities of some of the popular products under the Miscellaneous lines of business and provide them with a feel of the dynamics of the market.

Key Takeaways from the Program:

The programme aims to equip participants with knowledge of:

- Understanding and analysing some of the popular Miscellaneous products
- Current trends and innovations in the Indian market
- Challenges in Underwriting some of the popular Miscellaneous products
- Concerns in handling Miscellaneous Insurance Claims
- Package products / Special Contingency products and All Risk products
- Future perspectives in Miscellaneous Insurance

Participant Profile:

Officials handling Miscellaneous Insurance (Marketing, Underwriting and Claims) in Offices of Public and Private Sector General Insurance Companies, Brokers, Corporate Agents, Banks and Insurance Marketing Firms.



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Program Coordinator:

Ms. Madhavi Gurav

022-69654214

Email: gurav@iii.org.in

Program Duration & Timing:

2 days & from 10.00 a.m. to 05.00 p.m.

Program Fees:

- **Participants requiring residential facilities: Total amount Required –Rs. 11800/- i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required –Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

Payment Terms and Conditions:

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.
- 3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Branch - Fort Branch Address - Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai - 400001.



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4) For online payment mode by following the below link

https://www.insuranceinstituteofindia.com/o/COI_WebPortal/cmc/eventDetails?eventid=2238

Program Venue, Location and Parking:

Program Venue:

College of Insurance,
Insurance Institute of India,
C-46, G-Block, Bandra-
Kurla Complex,
Mumbai - 400 051 India.

Please follow the link /
scan QR Code for
training venue.



<https://qrgo.page.link/qs2Qb>

Public parking available at 5 minutes walking distance (Behind US Consulate).

Program Team:

Ms. Nilambari Bagde	college_insurance@iii.org.in	022-69654234
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Ms. Jayashree Salian		022-69654249
Ms. Mrunal Satam		022-69654216