

# Insurance Institute of India, COI, Mumbai

## Classroom Training Session on

### Liability Insurance : Focus Financial Lines (CT)

#### 17 to 18 September, 2025

#### PROGRAM CONCEPT AND OBJECTIVES:

In the recent past, newer risks have been emerging in the local and global financial markets at a fast pace. Many of them lead to new legal challenges, new ways of looking at existing laws, and consequent legal developments. Due to the high stakes involved, corporates are nowadays more concerned about financial risks and are seriously considering insurance as risk hedging mechanism. Indian corporates also are increasingly finding the need to safeguard the reputation of their businesses and their employees against claims situations, and potential exposure to costly litigation. In this context, they are increasingly understanding the importance of insurance as an effective risk-management mechanism. This situation has directly contributed to the popularity of financial lines of Liability Insurances.

College of Insurance has designed this program to improve the professional capabilities of Liability insurers, by providing them with a strong theoretical framework on the financial lines of Liability insurance.

#### KEY TAKEAWAYS FROM THE PROGRAM:

The program is designed to provide the following:

- Firming up of the theoretical framework of Liability insurance
- Developing a critical appreciation of the concepts related to Financial Liability lines
- Understanding the issues and challenges in Directors & Officers Liability Insurance
- Appreciate the nuances of Professional Indemnity insurances
- Learning the basics of Crime/ Fidelity insurances
- Creating awareness on a broad range of claims scenario
- Empowering insurers in making insured understand how to select the Liability policies/ coverages appropriate for their businesses

#### PARTICIPANT PROFILE:

The program is designed for serious minded practitioners who have interest in Liability Insurance. Also people working in Junior/ Middle management levels in marketing, underwriting and claims departments in Insurance companies, brokers, and insurance buyers would benefit from these programs.

**PROGRAM DURATION:** 2 days

**PROGRAM DATE:** 17 to 18 September 2025

**PROGRAM TIME(IST):** 10 AM to 5 PM - (6 Hrs. Every Day)

**PROGRAM COORDINATOR:** Mr. Deepak Sangal, Faculty  
(Email: [dsangal@iii.org.in](mailto:dsangal@iii.org.in), Contact No: 022-69654283)

#### PROGRAM FEES:

- **Participants requiring residential facilities: Total amount Required – Rs. 12980/- i.e. (Rs. 11000/- plus 9% CGST + 9% SGST).**
  - (The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.
- Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.)
- **Non-residential participants: Total amount Required – Rs. 9440/- i.e. (Rs. 8000/- plus 9% CGST + 9% SGST).**
  - (The fees cover tuition, course material and day boarding (i.e. breakfast, lunch and tea/coffee during tea breaks for actual days of training).)

Ms. Nilambari Bagde	Any help/queries mail to <a href="mailto:college_insurance@iii.org.in">college_insurance@iii.org.in</a>	022-69654234
Ms. Yogeeta Kulkarni		022-69654255
Mr. A. G. Madwal		022-69654254
Mr. P. H. Ekke		022-69654284
Ms. Akshara Nagpal		022-69654266
Ms. Meghna Shrivastava		022-69654249
Ms. Sneha Pednekar		022-69654270
Ms. Mrunal Satam		022-69654216



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