

College of Insurance
Insurance Institute of India, Mumbai
Classroom Training Session on Managerial Skills for Insurance
Industry - Program ID- CPC10
(From: 13th – 14th July, 2023)

Relevance of the Program:-

Managerial and Leadership skills are important for individual development and for the organizational success. Organizations often set lofty goals and objectives and expect the Managers to work hard to get these translated into reality. Managers need many skills for transforming themselves into Leaders. Managerial skills are required for one's own performance, as well as for building, motivating and getting the performance of the team at optimal levels. Besides, Managers need to communicate clearly with their subordinates, peers and superiors to align themselves to the organizational objectives. Above all, Managers need to set themselves as examples for their team as well as to others in the organization.

Even the Managers who have many years of experience and been successful in the past, need to recharge themselves and keep themselves alert to the ever changing challenges that Managers tend to face in modern times. Again, dealing with the newer generations needs a good appreciation of the current managerial trends.

In this context, the College of Insurance has designed this program to provide a stronger understanding of Managerial and Leadership skills to insurers and others involved in managerial roles.

Program Objectives:-

The program is designed to provide insights to the participants in the following areas:

- Relearning management challenges in the present day
- Aligning themselves with Corporate goals and transmitting these goals to the team
- Understanding the concept of Change Management
- Understanding Leadership skills and Effective Delegation
- Appreciating the changes due to technology
- Appreciating conflict resolution

Participant's Profile:-

Practitioners in insurance and related areas, working in the marketing, technical , and Human resources departments of various sectors and who are looking at developing effective managerial and leadership skills.

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Course Coordinator:-

Dr. Sanjay N. Tupe – 022-26544203 Email: tupe@iii.org.in

Program Duration & Timing: -

2 days & from 10.00 a.m. to 05.00 p.m.

Course Fees:-

- **Participants requiring residential facilities: Total amount Required –Rs. 11800/- i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required –Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

Payment Terms and Conditions:-

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.

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3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Fort Branch, Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai – 400001.

4) For online payment mode by following the below link

https://www.insuranceinstituteofindia.com/o/COI_WebPortal/cmc/regDetails.htm?eventid=1742

Training Venue:-

Please follow below link / QR Code for Training Venue

<https://qrگو.page.link/qs2Qb>



Parking Facility:-

Public parking available at 5 minutes walking distance (Behind US Consulate).

Respond to:-

Mr. Vivek Rane	college_insurance@iii.org.in	022-26544297
Ms. Nilambari Bagde		022-26544234
Ms. Snehal Vartak		022-26544251
Ms Vrushali Nagawekar		022-26544266
Ms Jayashri Salian		022-26544324
Ms. Sneha Pednekar		022-26544290
Ms. Mrunal Satam		022-26544216

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Nomination Form:-

- 1) Name: _____
- 2) Address: _____

- 3) Educational Qualification: _____
- 4) Date of Birth: _____
- 5) Position Held.: _____
- 6) Mobile No : _____
- 7) Telephone No. : _____
- 8) E-Mail: _____
- 9) Alternate E-Mail: _____
- 10) Sponsoring Organisation: _____

Please affix
your
photograph
here

- 11) Food preference: Vegetarian Non-Vegetarian
- 12) Accommodation Required: Yes No
- 13) Details of Fee Paid: Cheque / D.D. No. _____ dt. _____
Drawn on _____ Bank, for Rs. _____

Signature & seal of the authority
of the Sponsoring organisation

Signature of the Participant

*Name of Co-ordinator: _____

Mobile No: _____ Tel. No.: _____

Email-Id.: _____ Company Name: _____

*This column is mandatory for those participants who are sponsored by company.