



# College of Insurance

## Insurance Institute of India, Mumbai

### Workshop on Team Dynamics and Interpersonal Relationships (CT-WTDIR)

(From: 7<sup>th</sup> to 8<sup>th</sup> October, 2024)

#### Program Concept and Objectives:

Effective teamwork and positive interpersonal relationships are essential elements for achieving organizational success. Teams that communicate well, collaborate seamlessly, and foster strong interpersonal connections tend to be more innovative, productive, and resilient. More than ever, in today's highly competitive world, insurers are required to make qualified individuals work together as teams, and train them to cooperate professionally to work in different projects of the organization.

Keeping the above background in view, this workshop aims to delve into the dynamics of team interactions and interpersonal relationships, providing participants with valuable insights and practical tools to enhance teamwork within their respective organizations.

#### Key Takeaways from the Program:

Participants of the Workshop would understand and appreciate

- The long-term priorities of the organization and the need of people to achieve in life
- Concepts of promoting healthy relationships and giving employees a sense of belonging, leading to their motivation and improved performance of the organization
- The importance of building strong interpersonal relationships as a core strategic management practice
- The dynamics of teamwork and the challenges of making people work together
- The Lessons from Case studies of strategies adopted by organizations to build teams

#### Participant Profile:

The course is designed for Middle level executives working in Marketing and HR functions in Insurance Companies, Broking, IMFs, as well as Agent Managers. The above topics will be discussed by domain experts in HR from Industry and the academia and the in-house faculty.

#### Program Coordinator:

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#### Program Duration & Timing:

2 days & from 10.00 a.m. to 05.00 p.m.

#### Program Fees:

- **Participants requiring residential facilities: Total amount Required –Rs. 11800/- i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required –Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

#### Payment Terms and Conditions:

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.
- 3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Branch - Fort Branch Address - Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai - 400001.



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**Insurance Institute of India, Mumbai**  
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**Relationships (CT-WTDIR)**  
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4) For online payment mode by following the below link

[https://www.insuranceinstituteofindia.com/o/COI\\_WebPortal/cmc/eventDetails?eventid=2187](https://www.insuranceinstituteofindia.com/o/COI_WebPortal/cmc/eventDetails?eventid=2187)

**Program Venue, Location and Parking:**

**Program Venue:**

College of Insurance,  
Insurance Institute of India,  
C-46, G-Block, Bandra-  
Kurla Complex,  
Mumbai - 400 051 India.

Please follow the link /  
scan QR Code for  
training venue.



<https://qrگو.page.link/qs2Qb>

**Public parking available at 5 minutes walking distance (Behind US Consulate).**

**Program Team:**

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