

Classroom Training Session on Miscellaneous Insurance Management (CT) 26th – 28th May, 2025

Program Concept and Objectives:

Miscellaneous insurance refers to the insurance policies that fall outside the traditional categories of life, health, property, motor and marine insurance. Miscellaneous products are specialised or niche insurance products, and are curated to meet the specific needs of certain customer segments. The entire LOB is now witnessing introduction of various new innovative covers which are aligned to the needs of today and. There is a huge business potential waiting to be untapped as there is demand both in the urban and rural segment especially the Gen Z who is hands on with Mobile and Internet technology and is not afraid of taking decisions independently.

In Miscellaneous lines of business, the process of underwriting entails meticulous assessment of particular risks linked to every category of coverage. Hence, specialized expertise is required in many areas such as evaluating information about the risk, formulating policy conditions that tackle the distinct attributes of the associated risk, deciding the terms and conditions of coverage suitably, determining reasonable premium rates, as well as in settling claims. This program is designed to give an overview of multiple popular products under the miscellaneous lines of business.

Key Takeaways from the program: The program aims to equip participants with the following:

- Awareness of different types of products in Miscellaneous insurance,
- Understanding various traditional and emerging Miscellaneous insurance products
- Awareness of current trends and innovations, future prospects of growth, etc.
- Appreciating concerns in evaluating risk and underwriting Miscellaneous class of business
- Understanding Challenges in claims management,
- Understanding Packages and specialized insurances.

Participant Profile:

Officials handling Miscellaneous Insurance (Underwriting and Claims) in General Insurance Companies, Brokers, Corporate Agents, Banks and Insurance Marketing Firms.

Program ID : CPG

PROGRAM DURATION & TIMING:

Duration: 3 days

Time: 10.00 a.m. to 05.00 p.m.

PROGRAM COORDINATOR:

Mr. Deepak Sangal

Email: sangal@iii.org.in

Contact No: 022-6965283

PROGRAM FEES:

Residential Participants:

₹ 16,500/- + GST

Non-residential participants:

₹ 12,000/- + GST

**FOR REGISTRATION
CLICK HERE**

PROGRAM VENUE:

College of Insurance
Insurance Institute of India,
Plot No. C-46, G-Block,
Bandra-Kurla Complex,
Mumbai - 400 051.

Please follow the link /
scan QR Code for
training venue



<https://qrgo.page.link/qs2Qb>

Program Team:

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