

## Virtual Training Session on Consequential Loss Cover: Fire, IAR and Engineering Policies (CVT), (Program ID: CPG) 25<sup>th</sup> February 2026

### Program Concept and Objectives:

Often thrust is given on Material damage covers. Consequential losses are not taken on priority. Loss of Gross Profit is organic to any organization to lose following a serious material damage/loss.

Granting a right LoP cover, it's underwriting and rating needs a specialized attention with in-depth understanding. Besides this, the loss assessment on LoP is more so tricky. This program aims at explaining the nuances of different LoP Policies for healthy practice at the insurers' end.

COI has created Virtual Training (CVT) Rooms to conduct training program in a cost-effective manner for participants to equip themselves academically at their respective locations.

**Key Takeaways from the Program:** It aims at making the participants aware of :

- What are the risks and losses that have huge consequential loss effects
- Types of Policies that provide LoP covers along with the MD covers
- The underwriting and rating of risks
- Methods of Loss Assessment on LoP

### Participant Profile:

The Program is designed for Executives from Insurance Companies, Intermediaries and Insurance Managers of the Client companies.

**Program Fees:** ₹ 3540/- (₹ 3000/- plus 18% GST)

**Certificate of participation:** Online Certificate in PDF format will be issued to all the participants.

**Program Coordinator:** Mr. Subrata Ghoshal, Faculty, Email ID: ghoshal@iii.org.in, Contact No: 8697265355.

**Program Date:**  
25<sup>th</sup> February 2026

**Program Duration:**  
1 day (CVT)

**Program Time (IST):**  
10.30 AM to 05.30 PM (6 Hrs.)

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