

**College of Insurance**  
**Managing Liability Insurance: Marketing, Underwriting and**  
**Claims (Other than Motor TP and Cyber Liabilities) – CT –**  
**Program ID – CPG7**  
**(From: 16<sup>th</sup> to 17<sup>th</sup> June, 2023)**

**Relevance of the Program:-**

Liability Insurance portfolio has been steadily growing since last few years. It has contributed 1.3%, 1.4% and 1.5% of Gross premium in 2018-19, 2019-20 and 2020-21 respectively (as per GI Council data). Consumerism awareness about right of the citizen of India are also on rise. This is likely to bring wider business for the Insurers and the intermediaries in the Liability segment while resulting in to the rise in number of liability claims in future. But Insurance Companies have not yet equipped themselves about managing such claims. Operating offices are still at loss about the course of actions to follow, if any Liability Claim is reported. Advocates are not trained or briefed about handling such claims. It is high time that Insurers /advocates equip themselves with proper knowledge about handling liability claims and protect the interest of Insurers. To also explore possibilities of some claims that can be settled across the table on realistic basis without dragging the legal litigations in the court of law.

Specific types of liability policies have been designed by the insurers to meet the requirements of different individuals, SMEs as well as corporates to cover the risks of their liabilities looming large despite best risk management efforts!

**Program Objectives:-**

The program aims at making the participants to be more skilled on:

- Various liability policies(except Motor TP and Cyber liability)- Act policies and other than Act policies that may give rise to liability claims
- More popular Professional Indemnity Policy Claims with special reference to doctors and medical establishments
- Special Contingency Policies to meet the contingent liabilities
- Claims reporting, response and defense procedures.
- Court procedure in handling Liability Claims
- Educating Advocates and case follow up.

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**Participant's Profile:-**

The Program is designed for Executives from Insurance Companies, Brokers, Advocates, Medical Establishments and other Clients.

**Course Coordinator:-**

B K Nayak, Principal – 033-48078763      Email: [bk.nayak@iii.org.in](mailto:bk.nayak@iii.org.in)

**Program Duration & Timing: -**

2 days & from 10.00 a.m. to 05.00 p.m.

**Course Fees:-**

- **Participants requiring residential facilities: Total amount Required – Rs. 11800-i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation (tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility. Transport facilities will be arranged for the training centre.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required –Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

**Payment Terms and Conditions:-**

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.
- 3) Please see below details for Bank Transfer.

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Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Fort Branch, Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai – 400001.

4) For online payment mode by following the below link

[https://www.coi.org.in/COI\\_WebPortal/cmc/regDetails.htm?eventid=1692](https://www.coi.org.in/COI_WebPortal/cmc/regDetails.htm?eventid=1692)

**Training Venue:-**

**Please follow below link for Training Venue**

<https://www.google.com/maps/place/Synthesis+Business+Park/@22.599688,88.47241,13z/data=!4m5!3m4!1s0x0:0xec3dd61dcbaa87f5!8m2!3d22.5996878!4d88.4724099?hl=en-US>

**Address:**

Insurance Institute of India  
2<sup>nd</sup> Floor – 2A & 2C,  
CBD/1, Synthesis Business Park,  
Action Area II, Newtown,  
Kolkata – 700 156.

**Parking Facility:-**

 **Parking Facility: "LIMITED PARKING FACILITIES ARE AVAILABLE".**

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**Nomination Form**

- 1) Name: \_\_\_\_\_
- 2) Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 3) Educational Qualification: \_\_\_\_\_
- 4) Date of Birth: \_\_\_\_\_
- 5) Position Held.: \_\_\_\_\_
- 6) Mobile No : \_\_\_\_\_
- 7) Telephone No. : \_\_\_\_\_
- 8) E-Mail: \_\_\_\_\_
- 9) Alternate E-Mail: \_\_\_\_\_
- 10) Sponsoring Organisation: \_\_\_\_\_

Please affix  
your  
photograph  
here

11) Food preference:  Vegetarian  Non-Vegetarian

12) Accommodation Required:  Yes  No

13) Details of Fee Paid: Cheque / D.D. No. \_\_\_\_\_ dt. \_\_\_\_\_  
Drawn on \_\_\_\_\_ Bank, for Rs. \_\_\_\_\_

\_\_\_\_\_  
Signature & seal of the authority  
of the Sponsoring organisation

\_\_\_\_\_  
Signature of the Participant

\*Name of Co-ordinator: \_\_\_\_\_

Mobile No: \_\_\_\_\_ Tel. No.: \_\_\_\_\_

Email-Id.: \_\_\_\_\_ Company Name: \_\_\_\_\_

**\*This column is mandatory for those participants who are sponsored by company.**