

#### Program Concept and Objectives:

Motor Own Damage (OD) Insurances form a critical component of the insurance industry providing coverage for damages to insured vehicles. Underwriting and Claims processing functions have a direct bearing on the profitability and long-term sustainability of a company. In addition, as Motor insurance deals with a large number of insured, sub-optimal practices in risk assessment, underwriting and claims can easily influence intangibles like customer satisfaction and overall company reputation.

This three-day program aims to provide comprehensive insights into the practices employed by underwriters in the context of the emerging trends in Motor Insurance. The program is designed to empower underwriting and claims professionals with knowledge and skills for professional management of underwriting and claims. Participants would be able to gain insights for processing claims with better efficiency and customer-centricity.

**Key Takeaways of the program:** The three-day program is designed to:

- Discuss coverage under various Motor OD insurances as well as add-on covers.
- Equip insurance professionals with the knowledge and skills to assess risks effectively.
- Update the participants on emerging trends in Motor Insurance.
- Appreciate strategies and techniques used in underwriting and claim processing.
- Enhance abilities to streamline and improve claims processing.
- Provide an understanding of the regulatory landscape related to Motor insurance.

#### Participant Profile:

This program is recommended for Motor insurance professionals in insurance companies, brokers, agents, bancassurance, underwriters, risk assessors, claims adjusters, managers, product developers and others in the motor insurance sector.

#### Program Fees:

- Participants requiring residential facilities: Total amount Required – Rs. 19470/- i.e. (Rs. 16500/- plus 9% CGST + 9% SGST). (The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.  
Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.)
- Non-residential participants: Total amount Required – Rs. 14160/- i.e. (Rs. 12000/- plus 9% CGST + 9% SGST). (The fees cover tuition, course material and day boarding (i.e. breakfast, lunch and tea/coffee during tea breaks for actual days of training).)

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**Program Date & Duration:**

**9 to 11 February 2026, 3 days (CT)**

**Program Time (IST):**

**10.00 AM to 05.00 PM (6 Hrs. Every Day)**

**Program ID: CPG**