### Relevance of the Program:-

For the General Insurance industry Motor Insurance today, is a very important Line of Business and companies including the intermediaries require to equip the insurance professionals with indepth knowledge and skills related to motor own damage. This enables them to provide accurate information to their clients, assess the proposals effectively and handle claims efficiently.

Proper customer guidance through the coverage options, efficient claims handling helps in mitigating risks and building a strong brand image for the companies and the intermediaries by ensuring a positive customer experience.

Understanding new trends in motor insurance (Own Damage) is crucial for insurance professionals to adapt to evolving market dynamics and meet customer expectations.

By staying informed about Techniques such as Usage Based Insurance, autonomous driving technologies, data analytics and predictive modelling, cyber security and data security etc. insurance professionals can adapt their strategies, product offerings and customer interactions accordingly and achieve success in the evolving landscape of motor insurance motor own damage.

The College of Insurance has thus designed a program which provide an in-depth understanding of the relevant market factors and equip the insurance professionals to take decisions that meet the expectations of all the stake holders.

#### **Program Objectives:-**

- > Appreciate motor insurance and its components
- Products offered and scope of motor OD Coverage
- Add on covers and their relevance in bridging coverage gap
- Understanding new age technology vis a vis motor insurance
- Understanding different types of losses
- Claim processing and interpreting Risk Inspection Survey Reports
- Importance of Risk Management in Loss minimization

### Participant's Profile:-

The workshop is beneficial for all level of Executives from Insurance Companies, Brokers, Agents, Corporate Agents, Surveyors and the Motor Garage professionals and Corporate Clients managing a large motor portfolio.

### **Course Coordinator:-**

Mr. Arun Kumar Bhatia – 022-69654247 Email: arunbhatia@iii.org.in

### Program Duration & Timing: -

3 days & from 10.00 a.m. to 05.00 p.m.

#### **Course Fees:-**

Participants requiring residential facilities: Total amount Required – Rs. 17700- i.e. (Rs. 15000/- plus 9% CGST + 9% SGST).

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnish hed with attached bathroom and Internet facility.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

Non-residential participants: Total amount Required – Rs. 12744/- i.e. (Rs. 10800/- plus 9% CGST + 9% SGST).

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

### Payment Terms and Conditions:-

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.

3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Fort Branch, Universal Insurance Building, Ground Floor,
	Sir P M Road, Fort, Mumbai – 400001.

4) For online payment mode by following the below link <u>https://www.insuranceinstituteofindia.com/o/COI\_WebPortal/cmc/eventDetails?eventid=1941</u>

**Training Venue:-**

Please follow below link / QR Code for Training Venue

https://qrgo.page.link/qs2Qb



Parking Facility:-

Public parking available at 5 minutes walking distance (Behind US Consulate).

Respond to:-

Mr. Vivek Rane		022-69654284
Ms. Nilambari Bagde		022-69654234
Ms. Snehal Vartak	college_insurance@iii.org.in	022-69654251
Ms Vrushali Nagawekar		022-69654266
Ms Jayashree Salian		022-69654249
Ms. Sneha Pednekar		022-69654270
Ms. Mrunal Satam		022-69654216

Nomination Form		
1) Name:	Please affix	
2) Address:	your photograph	
3) Educational Qualification:	here	
4) Date of Birth:		
5) Position Held.:		
6) Mobile No :		
7) Telephone No. :		
8) E-Mail:		
9) Alternate E-Mail:		
10) Sponsoring Organisation:		
11) Food preference:	Vegetarian Non-Vegetarian	
12) Accommodation Required:	Yes No	
13) Details of Fee Paid: Che	que / D.D. Nodt	
	Drawn onBank, for Rs	
Signature & seal of the authority	Signature of the Participant	
of the Sponsoring organisation		
*Name of Co-ordinator:		
Mobile No:	Tel. No.:	
Email-Id.:	Company Name:	

\*This column is mandatory for those participants who are sponsored by company.