



Classroom Training Session on Miscellaneous Insurance Management (CT) 27th to 28th January, 2026, (Program ID: CPG)

Program Concept and Objectives:

Miscellaneous insurance refers to the insurance policies that fall outside the traditional categories of life, health, property, motor and marine insurance. Miscellaneous products are specialised or niche insurance products, and are curated to meet the specific needs of certain customer segments. The entire LOB is now witnessing introduction of various new innovative covers which are aligned to the needs of today and. There is a huge business potential waiting to be untapped as there is demand both in the urban and rural segment especially the Gen Z who is hands on with Mobile and Internet technology and is not afraid of taking decisions independently.

In Miscellaneous lines of business, the process of underwriting entails meticulous assessment of particular risks linked to every category of coverage. Hence, specialized expertise is required in many areas such as evaluating information about the risk, formulating policy conditions that tackle the distinct attributes of the associated risk, deciding the terms and conditions of coverage suitably, determining reasonable premium rates, as well as in settling claims. This program is designed to give an overview of multiple popular products under the miscellaneous lines of business.

Key Takeaways from the program: The program aims to equip participants with the following:

- Awareness of different types of products in Miscellaneous insurance,
- Understanding various traditional and emerging Miscellaneous insurance products,
- Awareness of current trends and innovations, future prospects of growth, etc.,
- Appreciating concerns in evaluating risk and underwriting Miscellaneous class of business,
- Understanding Challenges in claims management,
- Understanding Packages and specialized insurances.

Participant's Profile: Officials handling Miscellaneous Insurance (Underwriting and Claims) in General Insurance Companies, Brokers, Corporate Agents, Banks and Insurance Marketing Firms.

Program Fees:

- Participants requiring residential facilities: Total amount Required – Rs. 12980/- i.e. (Rs. 11000/- plus 9% CGST + 9% SGST). (The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.
Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.)
- Non-residential participants: Total amount Required – Rs. 9440/- i.e. (Rs. 8000/- plus 9% CGST + 9% SGST). (The fees cover tuition, course material and day boarding (i.e. breakfast, lunch and tea/coffee during tea breaks for actual days of training).)

Program Coordinator: Mr. Deepak Sangal, Faculty, Email ID: dsangal@iii.org.in, Contact No: 022-69654283.

Ms. Nilambari Bagde	Any help/queries mail to college_insurance@iii.org.in	022-69654234
Ms. Yogeeta Kulkarni		022-69654255
Mr. A. G. Madwal		022-69654254
Mr. P. H. Ekke		022-69654284
Ms. Akshara Nagpal		022-69654266
Ms. Meghana Shrivartkar		022-69654249
Ms. Sneha Pednekar		022-69654270
Ms. Mrunal Satam		022-69654216

Program Date:
27th to 28th January 2026

Program Duration:
2 days (CT)

Program Time (IST):
10.00 AM to 05.00 PM (6 Hrs .Every Day)

**REGISTER
NOW**