

**College of Insurance**  
**Insurance Institute of India, Mumbai**  
**Classroom Training Session on Crop Insurance – Focus:**  
**Horticulture, Floriculture, Plantations and Vegetable Insurance**  
**Program ID – CPG57 (From: 17<sup>th</sup> – 18<sup>th</sup> January 2024)**

**Relevance of the Program:-**

Increased focus was laid on achieving self-sufficiency in food production post-independence. The Indian agriculture sector is growing day by day by adopting modern technologies and progressing towards achieving self-sufficiency in food production. The Indian agriculture sector is among the few segments that has recorded positive growth after the pandemic situation. The country's Fiscal Policy highlights that the Indian Agriculture sector is expected to grow by 3.5%. Figures published by the Food and Agriculture Organisation (FAO) indicate that Agriculture and its associated sectors still serve the primary source of income for above 70% of Indian rural household. However, the problems such as low yield risk, weather variability, lack of financial resources etc. related to the Agriculture industry still persist.

In the current fiscal policy, the Union Government has introduced various schemes to upgrade the Indian Agriculture Sector aims to enhancing agricultural productivity, farmers' income, and their welfare in a sustainable manner. The Government has initiated some insurance schemes as well and farmers can immensely benefit by opting for such insurance schemes.

In this context, this program intends to cover the huge knowledge gap in Crop and Horticulture Insurance for those employed in the General Insurance industry. Horticulture includes crops such as fruits, vegetables, spices, flowers, medicinal, aromatic crops etc. as well as plantations like tea, coffee, rubber etc. Many of these are sometimes referred to as the 'Rainbow of Crops'.

**Program Objectives:-**

The sessions would cover the following areas:

- Introduction of Horticulture, Floriculture, Plantations and Vegetables Insurance.
- Understanding the concept of Indemnity in Crop insurance
- Operational modalities and Importance of terms used in Crop insurance such as Input Cost, Minimum Support Price, Market Price, Crop Cutting Experiments, Climate Change etc.
- Potential of Crop, Horticulture and Plantation Insurances
- Importance of Weather-based Insurances, Index-based Insurances and Govt. initiatives
- Approaches in Underwriting different Crop Insurance products
- Challenges in Claims Settlement of Crop Insurance – use of innovations/ technology
- Concerns in dealing with Long-term Insurances.

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**Participant's Profile:-**

This training program on Crop and Horticulture insurance has been designed for Insurance practitioners including marketing executives and back office teams dealing with the nuances of Agriculture insurance. Those working in Rural and Agriculture departments in Insurance companies, brokers and agents, product developers, practicing and aspiring Agriculture Surveyors and students of Agriculture desirous of joining the profession are also welcome to attend.

**Course Coordinator:-**

Ms Madhavi Gurav – 022-69654214      Email: [gurav@iii.org.in](mailto:gurav@iii.org.in)

**Program Duration & Timing: -**

2 days & from 10.00 a.m. to 05.00 p.m.

**Course Fees:-**

- **Participants requiring residential facilities: Total amount Required – Rs. 11800- i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required – Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

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**Payment Terms and Conditions:-**

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.
- 3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Fort Branch, Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai – 400001.

- 4) For online payment mode by following the below link

[https://www.insuranceinstituteofindia.com/o/COI\\_WebPortal/cmc/eventDetails?eventid=1936](https://www.insuranceinstituteofindia.com/o/COI_WebPortal/cmc/eventDetails?eventid=1936)

**Training Venue:-**

Please follow below link / QR Code for Training Venue

<https://qr.go.page.link/qs2Qb>



**Parking Facility:-**

Public parking available at 5 minutes walking distance (Behind US Consulate).

**Respond to:-**

Mr. Vivek Rane	<a href="mailto:college_insurance@iii.org.in">college_insurance@iii.org.in</a>	022-69654284
Ms. Nilambari Bagde		022-69654234
Ms. Snehal Vartak		022-69654251
Ms Vrushali Nagawekar		022-69654266
Ms Jayashree Salian		022-69654249
Ms. Sneha Pednekar		022-69654270
Ms. Mrunal Satam		022-69654216

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**Nomination Form**

- 1) Name: \_\_\_\_\_
- 2) Address: \_\_\_\_\_
- 3) Educational Qualification: \_\_\_\_\_
- 4) Date of Birth: \_\_\_\_\_
- 5) Position Held.: \_\_\_\_\_
- 6) Mobile No : \_\_\_\_\_
- 7) Telephone No. : \_\_\_\_\_
- 8) E-Mail: \_\_\_\_\_
- 9) Alternate E-Mail: \_\_\_\_\_
- 10) Sponsoring Organisation: \_\_\_\_\_

Please affix  
your  
photograph  
here

- 11) Food preference: ☐ Vegetarian ☐ Non-Vegetarian
- 12) Accommodation Required: ☐ Yes ☐ No

- 13) Details of Fee Paid: Cheque / D.D. No. \_\_\_\_\_ dt. \_\_\_\_\_  
Drawn on \_\_\_\_\_ Bank, for Rs. \_\_\_\_\_

\_\_\_\_\_  
Signature & seal of the authority  
of the Sponsoring organisation

\_\_\_\_\_  
Signature of the Participant

\*Name of Co-ordinator: \_\_\_\_\_

Mobile No: \_\_\_\_\_ Tel. No.: \_\_\_\_\_

Email-Id.: \_\_\_\_\_ Company Name: \_\_\_\_\_

\*This column is mandatory for those participants who are sponsored by company.