



Virtual Training Session on Trade Credit Insurance (CVT), (Program ID: CPG) 20th January, 2026

Program Concept and Objectives:

There are many Indian corporates doing business in multiple countries, catering to global demand. In some territories, these entities get exposed to multiple risks such as political uncertainty, unfamiliar laws and customs, situations of non-payment due to credit risks such as default, insolvency or bankruptcy.

In such scenarios, Trade Credit Insurance works an effective risk management tool to manage the risks caused due to failure of payment from one or several customers, thus giving businessmen some degree of comfort and certainty in uncertain market conditions. Businesses use Trade Credit Insurance to secure finance with banks, explore new markets with confidence and attract new customers on favorable terms of credit. Trade Credit Insurance protects policyholders against non-payment due to disasters, economic difficulties, political risk, political force majeure events, sometimes including acts of terrorism and war, which are beyond the control of their customers.

College of Insurance (COI) has designed this program to help insurers & corporates to understand the Trade Credit Insurance and its working.

Key Takeaways from the program: The program on Trade Credit Insurance is designed to provide insights to the participants in the following areas:

- Provide an overview of Trade Credit Insurance and the main features of the product.
- Comprehend the working of Trade Credit Insurance.
- Appreciating Legal aspects of Credit Insurance.
- Appreciating claims management and claims procedures.
- Deliberations on popular coverages and wordings used.

Participant's Profile: The Program is designed for serious minded practitioners who have interest to learn Credit Insurance. People working in Junior/ Middle management level in marketing, underwriting and claims departments in General Insurance companies, Brokers, and corporates / buyers of insurance are welcome to attend.

Program Fees: ₹ 1770/- (₹ 1500/- plus 18% GST)

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Program Date:
20th January 2026

Program Duration:
1 day (CVT)

Program Time (IST):
10.30 AM to 01.30 PM (3 Hrs.)

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