

Classroom Training Session on Understanding Bond Markets for Insurance Investments (CT), (Program ID: CPC) 22 - 23 December, 2025

Program Concept and Objectives: Bond markets play a crucial role in the investment strategies of insurance companies. Insurers rely on bonds to ensure stable returns, preserve capital, and meet long-term liabilities. Insurance Companies have substantial and recurring cash inflows from insurance premiums, net of claims. They also earn dividends and sale proceeds of equity investments, and coupon investment and maturity cash flows from its bond portfolio.

The investment norms of Insurance Companies are guided by the statutes such as the Insurance Act, 1938 and the IRDAI Regulations on Investment issued and as applicable from time to time. The Investment Portfolio of Insurance Companies be it Life, General or Reinsurance consists substantially of Bonds, predominantly G-Sec, as well as SDL and Corporate Bonds. The investment style in bonds has been Hold-to-Maturity (HTM). By understanding bond markets and implementing robust strategies, insurance companies can manage their liabilities effectively, maintain solvency, and ensure sustainable growth.

Program Objectives :

- To update the conceptual knowledge and skills of the diverse participants to a desired base level in Bond and Debt Markets
- To demonstrate the linkage between concepts and application with skill-based exercises and cases
- To familiarize the participants with investment and trading strategies in bonds

Program Contents:

- Topics relating Bond Markets and Bond trading – Bond trading strategies.
- Sessions will be conducted in interactive mode, aided by presentation material, practical examples.

Key Takeaways from the Program: The participants will be able to:

- To spot anomalies between intrinsic values and prices
- To read and analyse trends in yields based on macroeconomic events and utilize Bloomberg and other news feeds
- To identify opportunities to engage in contrarian trades on the sell and buy side

Participant Profile: Executives and officers working in Investment Departments of Insurance Companies and the officers responsible for managing Pension and PF funds and also the executives managing the Investment portfolios in Societies, etc.

Program Fees:

- Participants requiring residential facilities: Total amount Required – Rs. 12980/- i.e. (Rs. 11000/- plus 9% CGST + 9% SGST). (The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility. Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.)
- Non-residential participants: Total amount Required – Rs. 9440/- i.e. (Rs. 8000/- plus 9% CGST + 9% SGST). (The fees cover tuition, course material and day boarding (i.e. breakfast, lunch and tea/coffee during tea breaks for actual days of training).)

Program Coordinator: Dr. Ramesh Kumar Satuluri, Faculty, Email ID: ramesh@iii.org.in, Contact No: 022-69654263.

Program Date:
22 to 23 December 2025

Program Duration:
2 days (CT)

Program Time (IST):
10.00 AM to 05.00 PM (6 Hrs. Every Day)

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