

The Principal Officer has a critical responsibility to discharge as he/she is exclusively appointed to supervise all the activities of the Corporate Agent. The scope of the activities is varied starting from Implementation of board approved policy, procuring insurance business managing conflicts of interest, regulatory disclosures and compliance, working out arrangements with Insurers for distribution of products, maintaining records, servicing of policyholders while ensuring strict adherence to code of conduct. The one thread which runs through all these activities for their smooth running is regulatory compliance, which requires thorough knowledge of meaning and rationale of the regulatory provisions covering all the activities.



Keeping the above in view the '**3hour Virtual Training**' is designed to equip the aspiring and existing Principle Officers a comprehensive knowledge of the regulatory requirements governing all the activities of the Corporate Agents including Banks.

Program Mode: Virtual Presentation and discussion by very senior and competent Professional with experience of Corporate Agency and regulatory matters

Program Objectives: To equip the Principal Officers of Corporate Agents including Banks with the knowledge of regulatory provisions and compliance requirements governing all the activities of the Agency.

Program Contents:

- Conditions of grant of registration of corporate Agents
- Open Architecture and Conflicts of Interest
- Disclosures and other Compliance requirements to IRDAI
- Arrangements with Insurers for distribution of Products
- Record Maintenance and servicing of policyholders
- Tele marketing and Digital Marketing
- Inspection of Corporate Agents
- New Developments in Regulatory Framework

Participant Profile: Principal Officers of the Corporate Agents including Banks working as Corporate Agents. Those persons who aspire to be Principal Officer post including experienced Specified Persons of Corporate Agents.

Duration	Date	Time (IST)	Hours
One Day	14 th December 2023	10.30 hrs. - 13.30 hrs.	03.00 Hours

Course Fees: Rs.1770/- (Rs.1500/- + 9% CGST + 9% SGST)

How to enroll: [Click here for Registration](#) and for any help/queries please mail to college_insurance@iii.org.in

Certificate of Participation: Online Certificate in PDF format will be issued to all the participants.

Programme Co-coordinator:

Mr. V Jayanth Kumar, Faculty (Email id: vjayanth@iii.org.in, Contact no. 022 69654285)

For enrolment and technical support call	Name	Contact No	Name	Contact No
	Ms. Snehal Vartak	022 - 69654251	Ms. Mrunal Satam	022 - 69654216
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