

Insurance Institute of India, COI, Mumbai Virtual Training Session on Challenges in Miscellaneous Insurances (CVT) - 25th November, 2025

PROGRAM COORDINATOR:

Mr. Deepak Sangal, Faculty

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PROGRAM DURATION:

1 day (CVT)

PROGRAM DATE:

25th November 2025

PROGRAM TIME(IST):

10.30 AM to 05.30 PM (6 Hrs.)

PROGRAM FEES:

₹ 3540/-(₹ 3000/- plus 18% GST)

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PROGRAM CONCEPT AND OBJECTIVES:

The Miscellaneous Insurance branch contains multiple types of insurance policies that are distinctly different from one another. Insurance underwriting is the process of examining a risk to see if an insurance company will insure it and, if so, how much price would be charged. Underwriting different types of businesses requires general awareness, specialized knowledge, and in-depth understanding of products. To meet the diverse demands of its consumers, IRDAI has also given General Insurance Companies some flexibility for developing and pricing policies through the Use and File approach. Many of the Miscellaneous lines of business require innovative and alignment with the market, while allowing scope for experimentation. Despite the complications involved, many miscellaneous line policies are generally found to be successful in comparison with some popular lines of business.

College of Insurance has designed this 'Virtual Training (CVT) Rooms' program to help practitioners appreciate the technicalities of some of the popular products under the miscellaneous lines of insurance business and provide them with a feel of the dynamics of the market.

KEY TAKEAWAYS FROM THE PROGRAM:

The program aims to equip participants with knowledge of:

- Understanding and analysing some of the popular Miscellaneous products
- Current trends and innovations in the Indian market
- Challenges in Underwriting some of the popular Miscellaneous products
- Concerns in handling Miscellaneous Insurance Claims
- Package products / Special Contingency products and All Risk products
- Future perspectives in Miscellaneous Insurance

PARTICIPAN'T PROFILE:

Officials handling Miscellaneous Insurance (Marketing, Underwriting and Claims) in Offices of Public and Private Sector General Insurance Companies, Brokers, Corporate Agents, Banks and Insurance Marketing Firms are welcome to attend.

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