



Classroom Training Session on Marine Cargo Insurance Management: Underwriting Considerations and Claims Handling Procedures (CT)

17th - 18th June, 2025

Program Concept and objectives:

There are great challenges in managing Marine Cargo Insurance for its shrinking contribution to premium portfolio, and for the complex and international nature of covers and claims. The Challenges are multiple including underlying economic conditions, trends in misappropriation in claims, marine frauds, concentration of Cargoes and changing terms and conditions. COVID Pandemic had its impact too. Though the premium of Marine Portfolio is showing positive trend, often found dearth of trained manpower to handle the complexities of the subject in terms of Underwriting and Claims to manage. The program has been designed to understand the complexities and challenges in Underwriting, Loss Control and Claims management for better practice.

The above program of two days duration will impart fresh knowledge in the relevant areas in the understanding of Managing Marine Cargo Underwriting and Claims management.

Key Takeaways from the program: The Program is of two days duration. It aims at making the participants aware of:

- An overview of Marine insurance and trends in India
- Proper understanding of the Inland and Institute Cargo Clauses
- Understanding various Non-Institute Clauses and Commodity Clauses
- Policy drafting for clarity
- Protecting and pursuing the rights of recovery
- Managing Marine Cargo Claims.
- Handling GA Claims
- Identifying and managing fraudulent claims contributing to Loss Control

Participant Profile: The Program is designed for Executives from Insurance Companies, Brokers, Surveyors, Customers and freelancers having to manage the Marine Cargo portfolio effectively.

| Duration | Date | Time (IST) | Hours |
|----------|---|-------------------------|--------------------|
| Two Days | 17 th - 18 th June 2025 | 10.00 hrs. - 05.00 hrs. | 6 Hours (each day) |

Program Fees:

- **Participants requiring residential facilities: Total amount Required – Rs. 11800/- i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**
(The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.
Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.)
- **Non-residential participants: Total amount Required –Rs. 5900/- i.e. (Rs. 5000/- plus 9% CGST + 9% SGST).**
(The fees cover tuition, course material and day boarding (i.e. breakfast, lunch and tea/coffee during tea breaks for actual days of training).)

Program Coordinator: Mr. Sreekanta Patra (Email: patra@iii.org.in, Contact No: 9830353114)

How to enroll: [Click here for Registration](#) and for any help/queries please mail to college_insurance@iii.org.in

Program ID : CPG

Program Team:

PROGRAM VENUE:

College of Insurance,
Insurance Institute of India,
2nd Floor – 2A & 2C, CBD/1,
Synthesis Business Park,
Action Area II, Newtown,
Kolkata – 700 156.

Please follow below link
for Training Venue

[Click Here](#)

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