

Insurance Institute of India, COI, Mumbai

Classroom Training Session on Empowering Women Managers of Insurance Industry (CT) from 6th August, 2026



Program Concept and Objectives:

The insurance sector in India continues to evolve rapidly, driven by digital transformation, financial inclusion, and rising customer expectations. In this dynamic environment, young women managers—across roles such as Sales Managers, Relationship Managers, Branch Managers, Cluster Managers, Development Officers, and Administrative Officers—play a critical role in shaping organizational performance and long-term sustainability. Women managers bring unique strengths to the industry, including higher relationship orientation, enhanced customer empathy, disciplined task execution, and strong team-building capabilities. These attributes significantly contribute to productivity enhancement, improved customer retention, and greater employment stability, all of which are crucial for insurance organizations aiming for consistent growth.

Developing young women managers in the insurance sector is not merely an HR initiative—it is a high-impact business strategy. By strengthening competencies in team management, conflict resolution, goal setting, financial planning, and performance management, organizations can unlock a new generation of dynamic women leaders. It may also require addressing issues relevant to Women Managers and provide them a healthy work space to grow and perform.

With this background, this program combines the cost effective one day classroom training to deliver a course where existing and aspiring women managers can gain insights into Self-Management, enhancing Productivity and Performance and manage work related challenges and competition with more confidence.

Key Takeaways from the program: This program is designed to provide insights to help participants in the following areas of work:

- Emerge as well-rounded, confident, and capable young women leaders.
- Positively influence team morale, customer experience, and business performance.
- Serve as role models promoting gender diversity, sustained employment, and operational stability in the insurance sector.

Participant Profile: The program is designed for women managers who are serious minded insurance practitioners, Sales Managers, Relationship Managers, Branch Managers, Cluster Managers, Development Officers, and Administrative Officers.

Program Date: 6 August 2026

Program Duration: 1 day (CT)

Program Time (IST): 10.00 AM to 05.00 PM

Program Coordinator: Dr Ramesh Kumar Satuluri, Faculty, Email: ramesh@iii.org.in, Contact No: 022-69654263

Program Fees:

- **Non-residential participants:** Total amount Required – Rs. 4720/- i.e. (Rs. 4000/- plus 9% CGST + 9% SGST).
(The fees cover tuition, course material and day boarding (i.e. breakfast, lunch and tea/coffee during tea breaks for actual days of training).)

PROGRAM VENUE:

College of Insurance, Insurance Institute of India,
Plot No. C-46, G-Block, Bandra-Kurla Complex, Mumbai - 400 051.
Please follow the link / scan QR Code for training venue



<https://qrgo.page.link/qs2Qb>

PROGRAM TEAM:

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