

Insurance Institute of India



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Happenings at Institute Monthly e-Newsletter May 2013

Message



Dear Colleagues,

Welcome to the current edition of our Monthly Newsletter.

Apart from regular events, we have recently launched a Post-Graduate Diploma in Health Insurance in collaboration with Mumbai University, which is yet another feather in your institute's cap. This is a specialised course and shall offer employment opportunities for freshers as well as upward mobility in careers of working executives. More courses shall be launched in future.

Your institute has transformed itself into a provider of quality insurance education and training. Seminars and conferences, tie-ups with centers of higher education, publications and research are key indicators of our gradual metamorphosis into its current avatar.

The potential for further growth is immense. I am optimistic we shall successfully overcome challenges and march towards higher laurels.

"It's not who you are that holds you back, it's who you think you are NOT."

Regards,
Pranab Misra,
Assistant Professor

Conference/Seminar/Workshop

Seminar on Social Marketing and Microinsurance

Insurance Institute of India conducted a seminar on Social Marketing and Microinsurance on 30-31 May 2013. Ms. Nancy Lee, founder of the Social Marketing concept, Ms. Leticia Gonzalez of ILO's 'Microinsurance Innovation Facility' and insurance industry experts spoke on the occasion.

Ms. Nancy Lee, adjunct Professor of the University of Washington, co-creator of the concept of Social Marketing with marketing guru Philip Kotler (co-author of Philip Kotler for 8 books on the subject), spoke at a two day seminar conducted by Insurance Institute of India (College of Insurance) on 30th and 31st May 2013 in Mumbai. Speaking on the occasion, Mr. P. K. Rath, Director of the College emphasized the insurance industry's responsibility to design and deliver products relevant to the weaker segments of the society so that the benefit accrues to the people who were not part of the main-stream. Ms. Leticia Gonzalez of ILO's Microinsurance Innovation Facility described the various microinsurance initiatives in Latin American countries.

Mr. R. Chandrasekharan, Secretary General, General Insurance Council, in his inaugural address, exhorted insurers to conduct proper research and detailed market studies, following international standards and best practices so that their social initiatives are successful and results can be measurable. Mr. Joydeep Roy, CEO of L&T General, Mr. V. Sathya Kumar, Executive Director of LIC, Ms. R. M. Vishakha, Director of Canara HSBC, Mr. M. Ravinder, National Head of Tata AIG, Dr. M. K. Buddhan, Chief Manager of United India and Mr. M. K. Balachandran, Area Manager of HDFC Ergo discussed their respective insurance companies' multiple initiatives and success stories in the area of Social Marketing.

Mr. V. Manickam, Secretary General, Life Insurance Council, in his valedictory address, reminded insurers that they should have a concrete agenda in their social welfare activities and that beyond their role as insurers they should keep in mind their responsibilities to the society and to the country as citizens. Appreciating the presence of many key professionals from life and non-life insurers, brokers, NGOs, information technologists and academia at the seminar, Dr. George E. Thomas of the Insurance Institute of India requested the younger generation of insurance professionals to bear in mind the social angles of insurance and their social responsibilities.

<p>Lightening of Lamp</p> 	<p>Delegates on Dais</p> 	<p>Keynote Address by Shri R. Chandrasekharan, Sec-Gen, GI Council</p> 
<p>Ms. Nancy Lee</p> 	<p>Ms. Leticia Gonsalves</p> 	<p>Presentation of Indian Success Stories</p> 
<p>Shri V. Satyakumar, ED (Microinsurance), LIC of India</p> 	<p>Valedictory address by Shri V. Manickam, Sec-Gen, LI Council</p> 	<p>Audience</p> 

Professional Examination

CALENDAR OF IMPORTANT DATES OCTOBER 2013 EXAMINATION

(Registration for October 2013 Examination starts from 15/06/2013)

Sr. No.	DESCRIPTION	CLOSING DATES
1	Enrollment of papers and application for claiming exemption	31/07/2013
2	Withdrawal from Examinations under Regulation 11 (c)	31/08/2013
3	Enrollment by all candidates with Late fees Rs. 500/- for every request (only through ONLINE).	31/08/2013
4	ONLINE change of Center without fees.	31/08/2013
5 *	ONLINE change of Center with fees Rs. 250/- for every request.	30/09/2013
6 *	ONLINE change of center with TATKAL late fees Rs. 1,000/- for every request.	15/10/2013
7 #	ONLINE change of Subjects.	31/08/2013
8	Examinations Dates	26/10/2013 (Saturday) 27/10/2013 (Sunday) 09/11/2013 (Saturday)

NOTICE TO CANDIDATES:

- 1) * For Sr. No. 5 & 6 FEE will not be accepted through Cash/Cheque/DD i.e. candidates have to pay through ONLINE.
- 2) A candidate can appear for only one subject in one session
- 3) Please see detailed examination time table and take care that papers selected by you do not clash with one another. If you select more than one paper of the same time-slot, no refund of fee will be made.
- 4) # Change of Subject is not allowed (with or without fees) after 31/08/2013.

Service Tax is payable along with fee for examination to be conducted at the centers in India.

College of Insurance

Training Schedule for June - July 2013

Training Programs	Dates	Fees for participants	Residential/Non-Residential
C.I.E.	03-05 June	Rs.9000 + Service Tax	Residential
25hrs. Renewal Program	03-05 June	Rs.7800 + Service Tax	Non-Residential
Bridging	10-12 June	Rs.6300 + Service Tax Rs.9600 + Service Tax	Non-Residential Residential
Health Insurance (for employees of TPA)	10-12 June	Rs.9600 + Service Tax	Residential
Marine Cargo Insurance	17-19 June	Rs.9600 + Service Tax	Residential
Handling of Consumer courts and Ombudsman - Legal Scenario	17-19 June	Rs.9600 + Service Tax	Residential



Actuarial Appreciation for Non-Life Managers	17-19 June	Rs.9600 + Service Tax	Residential
International Reinsurance Program	08-13 July	Rs.19200 + Service Tax	Residential
Management of Liability Insurance	08-09 July	Rs.6400 + Service Tax	Residential
Insurance Regulatory Environment	15-17 July	Rs.9600 + Service Tax	Residential
Business Ethics in Life Insurance	15-17 July	Rs.9600 + Service Tax	Residential
Sales Performance Enhancement	29-31 July	Rs.9600 + Service Tax	Residential

Details of Fees and Registration form for the above programs can be accessed through www.coi.org.in.

Knowledge Management Center

Books

To view New arrival of Books [Click here](#).

Upcoming Events/Seminar/Workshop

Workshop on Marine Hull Insurance

College of Insurance has announced a three and a half day Workshop on Marine Hull Insurance from 24th to 27th June, 2013. The workshop would cover principles, underwriting considerations, terms and conditions relating to Marine Hull Insurance. Builders' Risk Insurance, Oil and Energy Risks Insurance and Protection and Indemnity (P&I) Clubs also would be covered.

Resource Persons: Mr. Subrata Ghosh, Retired General Manager and Director, National Insurance Company Ltd., one of the well known names of the Indian insurance industry, especially with regard to Marine Insurance is the architect and main resource person of the workshop. Mrs. Leena Mody, Fellow Member of the Association of Average Adjusters, UK and Fellow of the Insurance Institute of India and Mr. Uday Gurunath Bhogate, Chartered Engineer and Surveyor

Participation

In order to ensure effective participation and interactions, College of Insurance would like to limit participation in the workshop to a focused group of around 20 delegates comprising professionals working in the Marine departments in insurance companies, brokers and survey firms.

Details of the workshop may be accessed at the website of Insurance Institute of India or by email from college_insurance@iii.org.in.