

Insurance Institute of India



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Happenings at Institute Monthly e-Newsletter August 2016

Continuing Education Program

The Insurance Institute of India (III) and the Centre for Continuing Education Kerala (CCEK), Trivandrum under the administration control of the Higher Education Department, have entered into a MOU to provide Insurance Education to the Under Graduate students in the state of Kerala. There are 209 sub-centers where CCEK has its presence.

The CCEK launched the Continuing Education Program in Kerala on 25th August 2016 at the hands of the Honorable Minister of Education, Prof. C. Ravindranath. Mr. P. Venugopal, Secretary General, III also attended the launch Program.

Insurance Institute of India and its four Associated Institutes in Kerala namely – Calicut Insurance Institute, Ernakulam Insurance Institute, Kottayam Insurance Institute and Trivandrum Insurance Institute will take this initiative forward.

Address by Shri P. Venugopal, Secretary- General, III	Delegates on Dais	Audience
		

College of Insurance

Training Schedule for October – December 2016

PROGRAMME	Date	Fees for Residential	Fees for Non-Residential	Design For
October – 2016				
Risk Management and PML - Significance	03-05 Oct 2016	Rs.11700 + S.T.	Rs.8400 + S.T.	Managers working for General Insurance Companies and Brokers.
Health Insurance (for employees of TPAs)	03-05 Oct 2016	Rs.11700 + S.T.	Rs.8400 + S.T.	Middle Level Executives of TPAs.
Reinsurance Treaty issues and	17-19 Oct 2016	Rs.11700 + S.T.	Rs.8400 + S.T.	Participants are expected to have exposure to Reinsurance

<i>Challenges (Focus - Reinsurance treaty designing)</i>				<i>related areas in the Insurance domain.</i>
November – 2016				
<i>Basics of Insurance Broking</i>	<i>07-12 Nov 2016</i>	<i>Rs.23400 + S.T.</i>	<i>Rs.16800 + S.T.</i>	<i>People aspiring for a career in Insurance Broking and those newly joined broking companies</i>
<i>Compliance Governance and Risk Management in Insurance</i>	<i>07-09 Nov 2016</i>	<i>Rs.11700 + S.T.</i>	<i>Rs.8400 + S.T.</i>	<i>Associate / Fellow members of Insurance Institute of India and Institute of Company Secretaries of India.</i>
<i>Handling of Consumer Courts and Ombudsman - Legal Scenario (Life Insurance)</i>	<i>07 - 08 Nov 2016</i>	<i>Rs.7800 + S.T.</i>	<i>Rs.5600 + S.T.</i>	<i>Executives dealing with Grievances redressal, underwriting and the Ombudsman department in Insurance companies.</i>
<i>Engineering Project Claims</i>	<i>21-22 Nov 2016</i>	<i>Rs.7800 + S.T.</i>	<i>Rs.5600 + S.T.</i>	<i>Officials working in property Lines, audit, oversight and fraud control departments, with a basic awareness of Project Insurance.</i>
<i>Livestock Insurance</i>	<i>21-22 Nov 2016</i>	<i>Rs.7800 + S.T.</i>	<i>Rs.5600 + S.T.</i>	<i>Participants from all facets of the Insurance Industry including intermediaries.</i>
<i>Motor Insurance (Own Damage) Workshop</i>	<i>21-24 Nov 2016</i>	<i>Rs.15600 + S.T.</i>	<i>Rs.11200 + S.T.</i>	<i>All Levels of Executives from Insurance Companies, Broking firms and Surveyors.</i>
<i>International Program on Reinsurance (Professional Level) - GIC Re</i>	<i>21-26 Nov 2016</i>	<i>-</i>	<i>-</i>	<i>International Participants- Executives working in General Insurance Companies and those looking after Re-insurance (Sponsorship only through GIC RE).</i>
December – 2016				
<i>Engineering Claims (Non-Project)</i>	<i>05-06 Dec 2016</i>	<i>Rs.7800 + S.T.</i>	<i>Rs.5600 + S.T.</i>	<i>Officials working in property Lines, audit, oversight and fraud control departments, with a basic awareness of Engineering Insurance.</i>
<i>Cattle Insurance</i>	<i>05-06 Dec 2016</i>	<i>Rs.7800 + S.T.</i>	<i>Rs.5600 + S.T.</i>	<i>Officials working in rural, micro, cattle, audit, oversight and fraud control departments with some awareness of cattle insurance.</i>
<i>Regulatory Compliance (General</i>	<i>05-06 Dec 2016</i>	<i>Rs.7800 + S.T.</i>	<i>Rs.5600 + S.T.</i>	<i>Compliance officials of General Insurance Companies.</i>

<i>Insurance)</i>				
<i>International General Insurance Program</i>	<i>05-17 Dec 2016</i>	<i>\$600</i>	<i>-</i>	<i>Middle level officials of General Insurance Companies or those working for Broking firms.</i>
<i>Workshop for Corporate Agents</i>	<i>13-15 Dec 2016</i>	<i>Rs.11700 + S.T.</i>	<i>Rs.8400 + S.T.</i>	<i>Certified Insurance Executives of Corporate Agents as per IRDAI Guidelines.</i>

Associated Institutes

Indian Insurance Society

Seminar on “Gateway to Become A Successful Agent followed by a Session on Stress Management”

Indian Insurance Society organized Local seminar on Gateway to Become a Successful Agent followed by a Session on Stress Management on 06th August 2016 at the Learning Centre of The Institute, Kolkata.

Total 24 no's of Agents from Life and Non Life Insurance Companies attended the seminar.

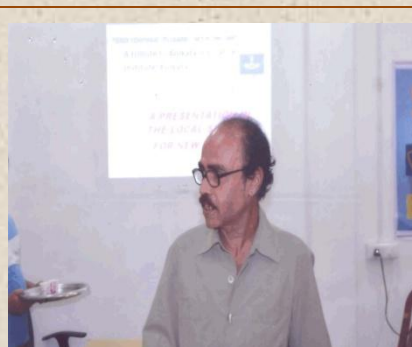
Points for Major Discussions were Behavioral Communication Skill Marketing, IRDAI Rules, Products etc.

The seminar was inaugurated by Shri Sanjay Ghosh, Vice President of the Indian Insurance Society.

Speaker Mr. Angshuman Roy, SBM, LIC, had a visual session in which he stressed upon Behavioral aspects, Communication Skill, Time Management and ethical values of the agents.

Speaker Mr. Manish Malk, In-Charge RSBY, National Insurance Co Ltd, spoke on Marketing strategy, Skilling techniques and various rules of IRDA.

Last Session was on Stress Management which was addressed by Mr. Anabil Bhattacharya, Chief Manager, National Insurance Co Ltd, The winner of Technical Paper competition for the year 2016 of Insurance Institute of India. He pointed out the stress of the agents and various hazards and the solution of each stress in different ample.



Rajahmundry Insurance Institute

Local Seminar on “Precautions for B.P and Diabetes and Importance of Health Insurance”

Rajahmundry Insurance Institute organized a Local Seminar on “Precautions For B.P & Diabetes and Importance of Health Insurance” on 29th July 2016 at the DTC Hall, LIC of India, Divisional Office,

Rajahmundry.

There were 65 nos of Participants attending the seminar.

The Key note address in the seminar was delivered by Dr. A V Ramnarayan, M.B.B.S, M.D., (General Physician) & B.H.M.S. He is also having a Homeopathy degree D.H.M.S.

The Seminar started at 5.00 P.M. with the Welcome Address by Shri. M Kodanda Ram, Hon Secretary, R.I.I. The session was presided over by Shri J.Ranga Rao, Chairman, Rajahmundry Insurance Institute and SDM, LIC of India, Divisional Office, Rajahmundry.

M.Kodanda Ram, Honorary Secretary of Rajahmundry Insurance Institute, informed the members about the call given by RII Chairman, Shri J Ranga Rao to increase the Institute's activities and to take the initiatives at the earliest. He also reminded the members about the various activities being taken up by the Institute to give a value based education to all its members. The Secretary has informed the members about the re-orientation of the Associated Institutes under the guidance of III, Mumbai.

The session then started with the guest lecture by the speaker.

In short the speaker has explained about the various effects which causes diabetes/symptoms and various measures to control Diabetes.

The speaker also explained the main causes/reason for Blood Pressure mainly which are stress, work load, work pressure, Lifestyle Disorder etc and also symptoms of the same. The speaker said that walking/maintaining proper diet is the best medicine which helps to control diabetes as well as Blood Pressure/hypertension.

The speaker also explained the difference between allopathy and homeopathy treatment.

At last the speaker told that to cure various diseases huge amount of money is required. Hence it is very essential to have Health Insurance Policy which helps to take immediate medical care and avoid sudden economic loss due to treatment.

The Guest Speaker Dr. V Ramnarayan was honoured with a shawl and memento from the hands of Rajahmundry Insurance Institue's Chairman Shri J. Ranga Rao. The chairman has also applauded the efforts of the Institute for conducting such an useful and educational seminar for the benefit of its members.

Nearly 3 hour long session ended with the vote of thanks proposed by Shri P Sirish Kumar.

