



भारतीय बीमा संस्थान
INSURANCE INSTITUTE OF INDIA

HAPPENINGS AT THE INSTITUTE

Monthly e-Newsletter
March, 2019

**Insurance Institute of India, Plot No. C-46, 'G' Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400051.**



Report on the Insurance Awareness Program

RAJAHMUNDY INSURANCE INSTITUTE

Rajahmundry Insurance Institute has organized an Insurance Awareness Program at SKVT Degree College, Rajamahendravaram, on 11.03.2019.

Main Theme:

Basic Concepts of Insurance
Need and Importance
Various kinds of Insurance

Key Speaker:

Mr. M. Kodandaram, Honorary Secretary, Rajahmundry Insurance Institute

The program was well received by the student. Around 50 nos. students participated in the program.





Report on the Insurance Awareness Program

BY MADURAI INSURANCE INSTITUTE

Madurai Insurance Institute has organized an Insurance Awareness Program at Vellivethiyar Hr. Sec. School on 10.01.2019 at 3.00 pm.

Main theme of awareness program

The programme was conducted to Class XI girl Students of the school. The topic taught to the students was Basics of Insurance, Branches of insurance, the terms used in insurance sector, the need for taking insurance, the opportunities in insurance sector, and the benefits of pursuing studies in insurance subjects.

Key Speakers

1. Mr. G. Seenivasan, Secretary, Madurai Insurance Institute
2. Mr. V. Arumugam, EC Member, Madurai Insurance Institute
3. Mr. N. Mohan, Voting Council Member, Madurai Insurance Institute

The program was well received by the student. Around 240 nos. students participated in the program.





Report on the Insurance Awareness Program

BY MADURAI INSURANCE INSTITUTE

Madurai Insurance Institute has organized an Insurance Awareness Program at KACA Hr. Sec. School on 06.02.2019 at 3.00 PM.

Main theme of awareness program:

The programme was conducted to Class XI girl Students of the school. The topic taught to the students was Basics of Insurance, Branches of insurance, the terms used in insurance sector, the need for taking insurance, the opportunities in insurance sector, and the benefits of pursuing studies in insurance subjects.

Key Speaker:

- 1) Mr. G. Seenivasan (Secretary, Madurai Insurance Institute)
- 2) Mr. N. Mohan (Vice Chairman, Madurai Insurance Institute)

The program was well received by the student. Around 150 nos. students participated in the program.





Report on the Insurance Awareness Program

BY MADURAI INSURANCE INSTITUTE

Madurai Insurance Institute has organized an Insurance Awareness Program at Madurai Meenakshi Matriculation Hr. Sec. School on 07.02.2019 at 3.00 PM.

Main theme of awareness program

The programme was conducted to Class XI girl Students of the school. The topic taught to the students was Basics of Insurance, Branches of insurance, the terms used in insurance sector, the need for taking insurance, the opportunities in insurance sector, and the benefits of pursuing studies in insurance subjects.

Key Speaker

- 1) Mr. G. Seenivasan (Secretary, Madurai Insurance Institute)
- 2) Mr. N. Mohan (Vice Chairman, Madurai Insurance Institute)

The program was well received by the student. Around 120 nos. students participated in the program.





Local Seminar on “Insurance Sector - Current Scenario and Opportunities”

BY MADURAI INSURANCE INSTITUTE ON 08.02.2019.

Madurai Insurance Institute conducted a seminar on the topic of “Insurance Sector - Current Scenario and Opportunities” on 08.02.2019 at Govt. Arts College, Melur, Madurai Dist.

Main Theme of the seminar

- 1) Insurance Concepts and Opportunities
- 2) Importance of Insurance

Key Speakers –

- 1) Mr. N. Greater (Dev. Off. LIC of India, Tallakulam Br Madurai)
- 2) Mr. J.Y. Ashwin (Manager, UIIC, Melur)

Total 140 nos. participants were present for the seminar.





Local Seminar on “Insurance Needs- Challenges-Current Scenario”

BY THANJAVUR INSURANCE INSTITUTE ON 06.03.2019

Thanjavur Insurance Institute conducted a seminar on the topic of “Insurance Needs-Challenges-Current Scenario” on 06.03.2019 at TBML College, Poraiyar, Nagapattinam District.

Main theme of Seminar

- 1) Principles of Insurance
- 2) Insurance Concepts
- 3) Needs and Challenges faced by Insurer and Insured
- 4) Insurance Education & employment opportunities available in current scenario

Key Speaker –

- 1) Sri. S. Ramalingam, (Vice Chairman, Thanjavur Insurance Institute)
- 2) Sri. P.V. Rajan, (Secretary, Thanjavur Insurance Institute)
- 3) Sri. N. Krishnamoorthy, (AO, L & HPF Dept. , LIC, Div. Off., Thanjavur)
- 4) Sri. K. Jaishankar, (Manager, LIC, Div. Off., Thanjavur)

Total 160 nos. participants were present for the seminar.





Local Seminar on “Insurance and Career Opportunities in Insurance Sector”

BY UDUPI INSURANCE INSTITUTE ON 06.02.2019.

Udupi Insurance Institute conducted a Local seminar on the topic of “Insurance and Career Opportunities in Insurance Sector” on 6th February, 2019 at Mahatma Gandhi Memorial College, Udupi.

The main theme of seminar

The seminar was conducted for the benefit of commerce student of the college (1st and 2nd Year B. Com) to guide them about Insurance and career opportunities in Insurance Sector both general and life insurance

Key Speakers–

- 1) Mrs. Suman Upadhyaya, Hon. Secretary, Udupi Insurance Institute
- 2) Mr. R. M. Samaga, Voting Council Member, Udupi Insurance Institute
- 3) Mr. M.G. Vijaya, Principal, MGM College, Udupi

Total 160 nos. participants were present for the seminar.





Local Seminar on “Need for Insurance – Opportunities in Insurance Sector ”

BY MADURAI INSURANCE INSTITUTE ON 25.02.2019.

Madurai Insurance Institute conducted a seminar on the topic of “Need for Insurance and Opportunities in Insurance Sector” on 25.02.2019 at Thiagarajar College, Madurai .

Main Theme:

Need for Insurance – Growing Opportunities.

Key Speakers:

- 1) Mr. P. Suresh Babu,(Faculty, Sales Training Center, LIC, Madurai)
- 2) Mr. K. Muralidharan (Asst. Manager, Oriental Ins. Co. Ltd., TRHUB Madurai)

Total 210 nos. participants were present for the seminar.





Report on the Insurance Awareness Program

BY HYDERABAD INSURANCE INSTITUTE

Hyderabad Insurance Institute has organized an Insurance Awareness Program at St. Ann's Degree College for Women, Hyderabad on 25.02.2019.

Main Theme: Concept of Insurance & Insurance as a Career Option.

Basic Concepts of Insurance, Life & Non-life, were explained to the students pursuing their 3rd Year in B.Com. Potential and growth in insurance industry and various career options that exist in the industry were discussed in detail. The various courses on offer from III were illustrated. Publications from IRDAI relating to insurance concepts and consumer awareness were distributed amongst all the students

Key Speaker:

- 1) Sri V. Raghu Venkata Prasad, Hon Secy, Hyderabad Insurance Institute
- 2) Sri Ramachandran, Council Member, Hyderabad Insurance Institute

The program was well received by the student. Around 160 nos. students participated in the program.





Report on the Insurance Awareness Program

BY UDUPI INSURANCE INSTITUTE

Udupi Insurance Institute has organized an Insurance Awareness Program at Govt. Pre University College, Malpe, Udupi on 21.02.2019.

Main Theme: Insurance Concepts

Key Speakers:

- 1) Smt. Suman L. Upadhyay (Hon. Secretary, Udupi Insurance Institute)
- 2) Sri R.M Samuga (Voting Council Member, Udupi Insurance Institute)
- 3) Smt. Vinoda M. (Head Mistress of the School)

The program was well received by the student. Around 102 nos. students participated in the program.





Report on the Insurance Awareness Program

BY RAJAHMUNDY INSURANCE INSTITUTE

Rajahmundry Insurance Institute has organized an Insurance Awareness Program at Durgabai Mahila Sisu Vihara Kendram (NTR Mahila Pranganam) on 26.02.2019.

Main Theme:

1. Basic Concepts of Insurance
2. Need and Importance of Insurance
3. Importance of Life Insurance, Vehicle Insurance and Health Insurance
4. Various Forms of Insurance

Key Speaker :

1. Sri M. Kodanda Ram , Hon. Secretary, Rajahmundry Insurance Institute

The program was well received by the student. Around 50 nos. students participated in the program.





Report on the Insurance Awareness Program

BY BIKANER INSURANCE INSTITUTE

Bikaner Insurance Institute has organized an Insurance Awareness Program at Wings International Academy, Bikaner on 06.03.2019.

Main Theme - Insurance Awareness

Key Speaker –

- 1) Shri Sushil Kumar Khatri (Vice-President of Bikaner Insurance Institute)
- 2) Shri Rakesh Kumar Joshi (Hon.Secretary,Bikaner Insurance Institute)
- 3) Shri Deepak Vijayvargia (Council Member, Bikaner Insurance Institute)

The program was well received by the student. Around 80 nos. students participated in the program.





Local Seminar on “Insurance as a Protection Tool and Career Opportunities for Technocrats”

BY CHANDIGARH INSURANCE INSTITUTE ON 20.03.2019

Chandigarh Insurance Institute conducted a seminar on the topic of “Insurance as a Protection Tool and Career Opportunities for Technocrats” on 20.03.2019 at SUS College of Engineering, Tangori-Punjab.

Main Theme:

- 1) Career Opportunities in Insurance Sector in different areas.
- 2) Insurance as a protection tool, importance of Insurance education as part of financial literacy.

Key Speakers:

- 1) Mr. K N S Sodhi, Hon. Secretary, Chandigarh Insurance Institute.
- 2) Mr. Y V Chawla, Vice Chairman.
- 3) Mr. Amit Gupta, HOD, Mech. Engineering.

Total 40 nos. participants were present for the seminar.





Report on the Insurance Awareness Program

BY COIMBATORE INSURANCE INSTITUTE

Coimbatore Insurance Institute has organized an Insurance Awareness Program at Rathinam College of Arts & Science on 10.12.2018.

Main Theme: Insurance Awareness

Key Speaker:

- 1) Sri Sankara Raman Narayanan, (Executive Committee Member)
- 2) Sri V.Vetrivel, Hon Secretary of Coimbatore Insurance Institute

The program was well received by the student. Around 60 nos. students participated in the program.





Local Seminar on “Indian Economy – Opportunities & Challenges”

BY ERNAKULAM INSURANCE INSTITUTE ON 09/02/2019.

Ernakulam Insurance Institute conducted a seminar on the topic of “Indian Economy – Opportunities & Challenges” on 09/02/2019 at LIC of India, Divisional Office Premises, Ernakulam.

Main Theme of Seminar

- Financial reforms with specific reference to Indian Insurance Industry focusing on implications to the existing players, new entrants, multinationals, and consumer behavior.
- New and emerging opportunities: consumer and commercial banking and insurance.
- Competition: Players, intensity, market size, profitability and growth.
- Product engineering, Product design and product delivery
- Consumer expectations, feedback, cross- selling, customer relationship management (CRM), Market Segmentation, marketing, branding and new products introduction.

Key Speaker

- 1) Dr. D. Dhanuraj, Chairman, Centre for Public Relation Research, Kochi.
- 2) Sri. T.K.Sadasivan, FIII.
- 3) Sri. P. Radhakrishnan SDM LIC of India , D.O. Ernakulam.

Total 69 nos. participants were present for the seminar.





Report on the Insurance Awareness Program

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute has organized an Insurance Awareness Program on the topic of "Fundamentals of Insurance" at Technical Higher Secondary School, Puthupally on 6th February 2019.

Theme of Seminar

- 1) Business of Insurance
- 2) Needs and Insurance
- 3) Life Insurance Agency as a Career
- 4) Employment Opportunities in Insurance Sector

Key Speaker –

- 1) Mr. Sunil Raj Mathews, Branch Manager, LIC of India, SO, Pampady
- 2) Sri. M.J. Varughese, Council Member, Kottayam Insurance Institute

The program was well received by the student. Around 110 nos. students participated in the program.





Report on the Insurance Awareness Program

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute has organized an on the topic of “Life Insurance an Introduction” Insurance Awareness Program at Govt. High School, Puthupally on 11th February, 2019.

Theme of Seminar

- 1) Mechanism of Insurance
- 2) Risk Management and Insurance
- 3) Evolution of insurance
- 4) Employment Opportunities in Insurance Sector

Key Speaker –

- 1) Mr. Mohan Roy, Retired Principal, LIC of India, Kottayam
- 2) Sri. M.J. Varughese, Council Member of Kottayam Insurance Institute

The program was well received by the student. Around 90 nos. students participated in the program.





Report on the Insurance Awareness Program

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute has organized an Insurance Awareness Program on the topic of **"Principles of Life Insurance"** at Conference Hall of Head Post Office, Kottayam on 25th January, 2019.

Theme of Seminar

- 1) Principles of Insurance
- 2) IRDA Regulations
- 3) Life Insurance Agency as a Career
- 4) Various Products of Life Insurance

Key Speaker –

- 1) Sri. S Mohan Roy, Principal DTC (Retd), LIC of India, Kottayam Division
- 2) Sri. M.U.Thomas, Vice Chairman of Kottayam Insurance Institute
- 3) Mr. Harsh D, Development Officer, PLI, Head Post Office, Kottayam.

The program was well received by the student. Around 50 nos. students participated in the program.





Report on the Insurance Awareness Program

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute has organized an Insurance Awareness Program on the topic of “Basics of Life Insurance” at Govt. Boys’ Higher Secondary School, Puthupally on 14th February 2019.

Theme of Seminar

- 1) Principles of Insurance
- 2) Risk Management and Insurance
- 3) Special features of insurance contracts
- 4) Employment Opportunities in Insurance Sector

Key Speaker –

- 1) Mr. Sunil Raj Mathews, Branch Manager, LIC of India, SO, Pampady
- 2) Sri. M.J. Varughese, Council Member of Kottayam Insurance Institute

The program was well received by the student. Around 70 nos. students participated in the program.





Local Seminar on “Life Insurance and Health Insurance Policies”

BY RAJAHMUNDY INSURANCE INSTITUTE ON 08.03.2019

Rajahmundry Insurance Institute conducted a seminar on the topic of “**Life Insurance and Health Insurance Policies – Need for Women**” on 08.03.2019 at DTC Hall, LIC of India, Divisional Office, Rajahmundry .

Main Theme:

- 1) Need of Having Exclusive Life and Health Insurance Policies to Women.
- 2) Women’s Role Importance in Fin. Health

Key Speaker:

- 1) Mrs. Srilatha Kurucheti (AAO, Sales & DTC, LIC of India, D.O., Rajahmundry)
- 2) Mr. T.K. Pattnaik (Chairman and Sr. Divl. Manager, LIC of India, D.O., Rajahmundry)

Total 55 nos. participants were present for the seminar.





Local Seminar on “Principles of Insurance and Job Opportunities in Insurance Industry”

BY NAGERCOIL INSURANCE INSTITUTE ON 14.03.2019

Nagercoil Insurance Institute conducted a seminar on the topic of “Principles of Insurance and Job Opportunities in Insurance Industry” on 14th March, 2019 at .

Main Theme:

- 1) Importance and Need for Insurance
- 2) Insurance and other investments
- 3) Need for Insurance Education
- 4) Job Opportunities in Insurance Industry Enrolling of III, Exams

Key Speaker:

- 1) Sri B. Muthuraman, Chairman, Nagercoil Insurance Institute
- 2) Sri K. Velayutha Perumal, Asstt. Divisional Manager (Rtd.), LIC of India
- 3) Sri C. Yogidhas, Voting Council Member, Nagercoil Insurance Institute

Total 111 nos. participants were present for the seminar.





Local Seminar on “ Role of Insurance As Financial Inclusion”

BY RAJAHMUNDRY INSURANCE INSTITUTE ON 09.03.2019

Rajahmundry Insurance Institute conducted a seminar on the topic of “Role of Insurance as Financial Inclusion” on 09.03.2019 at Government College (Autonomous), Rajahmundry.

Main Theme:

- 1) Importance of Insurance as Financial Inclusion
- 2) Scope and Strategies for Inclusion

Key Speakers:

- 1) Ch. Tata Rao, Admin Officer, LIC of India, Branch Office, Kakinada
- 2) Mr. M. Kodandaram, Honorary Secretary, Rajahmundry Insurance Institute

Total 55 nos. participants were present for the seminar.





National Seminar on “Insurance in Digital Era”

BY PONDICHERRY INSURANCE INSTITUTE ON 25.02.2019

Pondicherry Insurance Institute conducted a National Seminar on the topic of “Insurance in Digital Era” on 25.02.2019 at Pondicherry University (Karaikal Campus).

Main Theme:

- 1) Impact of Disruptive Technologies on Insurance Sector in India.
- 2) Digitalisation of Insurance: Opportunities and Challenges
- 3) Disruption Decoded in Insurance

Key Speaker:

- 1) Mr. A.R. Sekar, GM & Director (Rtd.), New India Assurance Co. Ltd. H.O., Mumbai.
- 2) Mr. P. Natesan, Chief Manager (Rtd.), New India Assurance Co. Ltd., H.O., Mumbai
- 3) Mrs. Radhika Muthukumar, Sr. Branch Manager, Oriental Insurance Co. Ltd, Cuudalore

Total 170 nos. participants were present for the seminar.





PROGRAM CALENDAR FOR 2019 - 2020

Mumbai Campus

Sr. No.	Code	Sub Code	Program	Date	Fees for Residents	Fees for Non-Residents	Designed for
April, 2019							
1	CP	L1	Insurance Marketing for Corporate Agents	22-23 Apr, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Specified Persons of Corporate Agents dealing with Insurance Marketing.
May, 2019							
2	CP	L2	Underwriting Management and Challenges - Life	2-3 May, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Underwriting Managers and Executives with Life Insurance Companies
3	CP	G1	Handling of Marine Cargo Claims And Fraud	6-7 May, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Executives from Insurance Companies, Brokers, Surveyors, Investigators and Insured
4	CP	G2	Motor Insurance Fraud	13-14 May, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Professionals in Motor, Audit, Fraud Control in Insurance Companies, Brokers, Surveyors or Investigators.
5	CP	G3	Health Medical Management including Fraud Control	20-22 May, 2019	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Executives working in the claims departments of health insurers/EB lines of Brokers and TPAs. Officials working in Government Health schemes
6	CP	G4	Programme on Agriculture Insurance	20-22 May, 2019	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Professionals in Insurance Companies, Brokers / Surveyors having 2 years exposure to Agriculture Insurance
June, 2019							
7	CP	B1	Appreciation programme for Principal Officers	6-7 Jun, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Principal Officers of Corporate Agents including Banks



Sr. No.	Code	Sub Code	Program	Date	Fees for Residents	Fees for Non-Residents	Designed for
8	CP	G5	Engineering Project Claims	10-11 Jun, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Officials having Insurance knowledge/ Brokers/ Surveyors/ Customers having awareness about Project Insurance.
9	CP	G6	Aviation and Satellite Insurance	10-12 Jun, 2019	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Executives working in the Aviation department of General Insurance Companies / Brokers / Surveyors.
10	CP	G7	Title Insurance - Liability	17 Jun, 2019	Rs 4300 + G.S.T.	Rs 3100 + G.S.T.	Participants dealing with/keen to learn about Title Insurance- Liability
11	IP	C2	Regulatory Drawing Board - A Comprehensive Program for Insurance Regulators	17-21 Jun, 2019	\$ 500 USD		For Insurance Regulators and Self Regulatory bodies from all countries
12	CP	L3	Life Insurance Claims Management	20-21 Jun, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Executives Working at Middle Management levels in Life Insurance Companies
13	CP	G8	Appreciation Program on Liability Lines	24-25 Jun, 2019	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Junior and Middle Level Executives dealing with Liability Insurance
14	IP	G9	International Program -Reinsurance Management	24-29 Jun, 2019	\$ 600 USD		International Participants- Executives working in General Insurance Companies in Reinsurance, Underwriting and claims



PROGRAM CALENDAR FOR 2019 - 20

Kolkata Campus

Sr. No.	Code	Sub Code	Program	Date	Fees for Residents	Fees for Non-Residents	Designed for
May, 2019							
1	CP	G1	Miscellaneous Insurance Management (Except Health and Liability)	20-22 May, 2019	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Junior and Middle level executives who deal with Fire Claims
June, 2019							
2	CP	G2	Marine Cargo Underwriting & Claim	17-19 Jun, 2019	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Junior and Middle level executives who deal with Marine department