

# Insurance Institute of India



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## Happenings at Institute Monthly e-Newsletter June 2018

### *New model of pre-recruitment exam for insurance agents*

Insurance Institute of India (III) and NSEIT has launched first ever --Test in the Box-- model of pre-recruitment examinations to conduct the exams on behalf of the Insurance Regulatory and Development Authority of India (IRDA).



Nilesh Sathe, Member (Life), IRDAI launched the new initiative here. Speaking on the occasion, as the chief guest, he congratulated NSEIT for bringing out this innovative method of conducting examinations for the prospective insurance agents anywhere, anytime across India. He further expressed that the new initiative should ensure that the unemployed youth find insurance agency profession as a career of choice in India. He said, "This examination module will facilitate to increase the strength of the agency force to 10 per cent of the population.

He said, by next year, there will be 200 recruitment test module in the country.

Vipin Anand, Zonal Head of LIC of India, Western Zone also congratulated the initiative and looked forward to the business leaders of the Corporation to take maximum advantage of the new module.

P Venugopal, Secretary General of Insurance Institute of India (III), the agents test examining body said, III has been working closely with insurance companies to facilitate training and test



content for insurance agents as mandated by IRDAI. He said, the Institute has made e-learning portal available through a mobile App for aspiring candidates to undertake training/courses from their mobile devices anytime anywhere with ease.

Dr N Muralidaran, Managing Director and CEO of NSEIT on the launch event said, "NSEIT has always been providing cutting edge innovative solutions for secure and seamless exams. This tab based exam model is a path-breaking initiative of NSEIT to use tech innovation in enabling and reaching out to rural and semi-urban locations."

He said, "NSEIT Ltd., is a pioneer in conducting on-line examinations for over a decade for insurance agents, stock brokers, Government organisations, banks, PSUs, professional institution, universities, corporates, IT companies, etc. NSEIT has set up its own exam centers in 229 locations across the length and breadth of the country.

He said, there has been a growing demand to further expand and cover 500+ districts across country, including Tier II, Tier III districts. "These remote rural locations have poor IT Infra including weak Internet connectivity. To



address this need, NSEIT with its deep understanding of on-line exam process and after discussions with the IRDAI and III has developed a solution for conducting exams called Test In The Box (TBX) even in remote locations as desired by the Member(LIFE), IRDAI .

More than 50 delegates from Bajaj Alliance Insurance Company Ltd., Bharati Axa Life Insurance Company Ltd, LIC of India and a few other insurance companies witnessed launch of the new initiative as well as the live test administered to 8 candidates on the occasion.

## Seminars / Trainings by Associate Institute

### Chandigarh Insurance Institute - Seminar on "Emerging issues due to merger of PSUs"

Chandigarh Insurance Institute conducted a Local Seminar on the topic "Emerging issues due to merger of PSUs" on 05.05.2018 at New India RO, Chandigarh. The speakers talked about the HR issues emerging out of impending merger in PSU's, impact of efficiency in operations, claims management and technology platform etc.



Key Speaker –

1. Shri S.P. Chopra, Retd. DGM
2. Shri. J.P.S. Hara, Retd., RM
3. Shri. Y.V. Chawla

Total 30 nos. participants were present for the seminar.



## Insurance awareness program 2017-2018

### Kottayam Insurance Institute, Kolkata

Kottayam Insurance Institute conducted various Insurance Awareness Programs during the year 2017-2018 as per below details:

Sr. No.	Date	Topic	Venue	No. of Participants
1	21.07.2017	Concept of Insurance	K. G. College, Pampady	120



Sr. No.	Date	Topic	Venue	No. of Participants
2	28.07.2017	Concept of Insurance	Mount Carmel College of Teachers Education for Women, Kanjikuzhy, Kottayam	70



Sr. No.	Date	Topic	Venue	No. of Participants
3	10.08.2017	Basics of Insurance	K E College, Mannanam	120



Sr. No.	Date	Topic	Venue	No. of Participants
4	26.09.2017	Aspects of Insurance	C M S College, Kottayam	70



Sr. No.	Date	Topic	Venue	No. of Participants
5	19.10.2017	Recent Trends in Insurance	C M S College, Kottayam	100



Sr. No.	Date	Topic	Venue	No. of Participants
6	01.02.2018	Job Opportunities in Life and General Insurance	Career Guidance and Counselling Cell, NSS Vocational Higher Secondary School, Perunna, Changanacherry	75



## Rajkot Insurance Institute, Kolkata

Rajkot Insurance Institute conducted various Insurance Awareness Programs during the year 2017-2018 as per below details:

Sr. No.	Date	Topic	Venue	No. of Participants
1	18.11.2017	Life Insurance Awareness, General Insurance Awareness, Information About III	Saurashtra High School, Kalawad Road, Rajkot	200



Sr. No.	Date	Topic	Venue	No. of Participants
2	28.12.2017	Information about III, Life Insurance Awareness, General Insurance Awareness, Health Insurance Awareness	Smt J J Kundalia Arts, Commerce & BBA College – Rajkot	150



Sr. No.	Date	Topic	Venue	No. of Participants
3	08.02.2018	Life Insurance Awareness, General Insurance Awareness, Information About III	T N Rao College of Management Studies – Rajkot	150



## Rajahmundry Insurance Institute, Kolkata

Rajahmundry Insurance Institute conducted various Insurance Awareness Programs during the year 2017-2018 as per below details:

Sr. No.	Date	Topic	Venue	No. of Participants
1	05.10.2017	Basic concepts of Insurance, Need and Importance of Insurance, Importance of Life Insurance, Vehicle Insurance and Health Insurance	Smt KANDUKURI Rajyalakshmi College for Women, Rajahmundry	100



Sr. No.	Date	Topic	Venue	No. of Participants
2	13.12.2017	Insurance Basics Need and Importance, Importance of Life, Vehicle and Health Insurance	Government College Rajamahendravaram	120



Sr. No.	Date	Topic	Venue	No. of Participants
3	27.12.2017	Insurance Basics Need and Importance, Importance of Life, Vehicle, Health and Pension Policies	Smt KANDUKURI Rajyalakshmi Elementry Teacher Education College for Women(D.ED)	100



Sr. No.	Date	Topic	Venue	No. of Participants
4	03.01.2018	Basic concepts of Insurance, Need and Importance of Insurance, Importance of Life Insurance, Vehicle Insurance and Health Insurance	Smt KANDUKURI Rajyalakshmi College for Women, Rajahmundry	100



Sr. No.	Date	Topic	Venue	No. of Participants
5	01.02.2018	Basic concepts of Insurance, Need and Importance of Insurance, Importance of Life Insurance, Vehicle Insurance and Health Insurance	S.G.S. Govt IASE Training College, Rajahmundry	120



Sr. No.	Date	Topic	Venue	No. of Participants
6	12.02.2018	Basic concepts of Insurance, Need and Importance of Insurance, Importance of Life Insurance, Vehicle Insurance and Health Insurance	S.K.V.T. College, Rajahmundry	50



Sr. No.	Date	Topic	Venue	No. of Participants
7	21.02.2018	Basic concepts of Insurance, Need and Importance of Insurance, Importance of Life Insurance, Vehicle Insurance and Health Insurance	V.K.V. Govt. Degree College, Kothapeta	50



### Jodhpur Insurance Institute, Kolkata

Jodhpur Insurance Institute conducted various Insurance Awareness Programs during the year 2017-2018 as per below details:

Sr. No.	Date	Topic	Venue	No. of Participants
1	12.01.2018	Insurance, Kind of Insurance, Importance of Insurance, Career in Insurance Sector, III's Courses	Govt. Girls Senior Secondary School, West, Patel Nagar	124



Sr. No.	Date	Topic	Venue	No. of Participants
2	26.02.2018	Insurance its advantages, Kind of Insurance	LIC Employees Sports and Recreation Club	66



Sr. No.	Date	Topic	Venue	No. of Participants
3	28.02.2018	Insurance, Type of Insurance, Advantages of Insurance	Apna Ghar Ashram, Jodhpur	215



### Pondicherry Insurance Institute, Kolkata

Pondicherry Insurance Institute conducted various Insurance Awareness Programs during the year 2017-2018 as per below details:

Sr. No.	Date	Topic	Venue	No. of Participants
1	09.09.2017	Life Insurance, Health Insurance, Property & Personal Insurance, Motor Insurance and its Need	Govt ADW High School, Pombur, Vanur Taluk, Villupuram dist, TN – 605652	65



Sr. No.	Date	Topic	Venue	No. of Participants
2	20.03.2018	Life Insurance, Health Insurance, Property & Personal Insurance, Motor Insurance and its Need	Veeramamunivar Govt. Boys High School, Pondicherry	100



Sr. No.	Date	Topic	Venue	No. of Participants
3	26.03.2018	Life Insurance, Health Insurance, Property & Personal Insurance, Motor Insurance and its Need	Perunthalaivar Kamaraj Govt. Boys High School, Pondicherry	130



### Lucknow Insurance Institute, Kolkata

Lucknow Insurance Institute conducted various Insurance Awareness Programs during the year 2017-2018 as per below details:

Sr. No.	Date	Topic	Venue	No. of Participants
1	23.03.2018	Career Oriented Ins Education	S N S Saraswati Vidya Mandir Inter College	200



Sr. No.	Date	Topic	Venue	No. of Participants
2	23.03.2018	Basic knowledge of Life Insurance and General Insurance	P N V Anni Baijal	190



Sr. No.	Date	Topic	Venue	No. of Participants
3	26.03.2018	Basic knowledge of Life Insurance and General Insurance	R P Convent Junior High School	150



### Indian Insurance Institute, Kolkata

Indian Insurance Institute conducted various Insurance Awareness Program during the year 2017-2018 as per below details:

Sr. No.	Date	Topic	Venue	No. of Participants
1	06.05.2017	Career Prospect Insurance Marketing	Barrackpore Rashtraguru Surendra Nath College	27



Sr. No.	Date	Topic	Venue	No. of Participants
2	05.09.2017	Insurance as social Welfare Scheme	Howrah Jogesh Chandra Girls School	190



Sr. No.	Date	Topic	Venue	No. of Participants
3	22.02.2018 & 23.02.2018	Scope of employment through Insurance	Barrackpore Rashtarguru Surendra Nath College	48



## Training schedule for August – October 2018

Program	Date From - To	Fees for Residents	Fees for Non-Residents	Designed For
<b>August 2018</b>				
Liability Insurance Focus - Cyber Crime	20-21 Aug, 2018	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Practitioners From Insurance Companies, Brokers, Customers, The Information Technology Industry and Related Areas.
Technical Aspects of Various Fire Protection Systems	20-21 Aug, 2018	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Insurance Officials Working in Risk Management Inspection as Underwriting / Brokers, Surveyors and Customers.
Mega Risk Insurance	27-29 Aug, 2018	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Insurance Executives Looking after Property / Engineering in Insurance Companies, Brokers, Reinsurers, Surveyors and Customers.
<b>September 2018</b>				
Motor Insurance Fraud	4-5 Sept, 2018	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Insurance Officials Working in Motor, Audit and Fraud Control Departments with A Fair Awareness About Motor Insurance.
Actuarial Science for Non-Life Insurance	4-6 Sept, 2018	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Middle Level Executives of General Insurance Companies, Broking Firms, III Associates / Fellows.
One Day Technical Workshop on the Subject of Renewable Energy	08 Sept, 2018	Rs 4300+ G.S.T.	Rs 3100+ G.S.T.	Executives in General Insurance Companies / Brokers / Customers Having Some Awareness about The Subject.
Management of	10-11Sept, 2018	Rs 8600 +	Rs 6200 + G.S.T.	Middle Level Executives From



Property Insurance - Fire (Underwriting)		G.S.T.		The Underwriting Department of Insurance Companies.
Marine Hull Insurance	24-27 Sept, 2018	Rs 17200 + G.S.T.	Rs 12400 + G.S.T.	Middle Level Executives Working in the Marine Hull Department of Insurance Companies / Brokers / Loss Adjuster / Customers.
<b>October 2018</b>				
Bancassurance for Life Insurers	3-4 Oct, 2018	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Managers/ Executives Dealing with Bancassurance in Life Insurance Companies and Banks
Reinsurance Treaty issues and Challenges (Focus - Reinsurance treaty designing)	08-10 Oct, 2018	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Participants are Expected to Have Exposure to Reinsurance Related Areas
Liability Insurance Focus - Financial Lines	15-16 Oct, 2018	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Junior / Middle Level Executives of Insurance Companies, Brokers, Surveyors and Customers.
Advanced Workshop on Oil and Energy	22-24 Oct, 2018	Rs 12900 + G.S.T.	Rs 9300 + G.S.T.	Insurance Buyers, Risk Managers, Agents, Brokers, Underwriters, Adjusters, Attorneys, and Professionals from the Oil and Gas Sector, Drilling Contractors/Companies.
International Life Insurance Program	22-27 Oct, 2018	\$ 600 USD	-	Middle Level Officials of Life Insurance Companies / Brokers.
Risk Assessment in Chemical Industries	29-30 Oct, 2018	Rs 8600 + G.S.T.	Rs 6200 + G.S.T.	Insurance Buyers, Risk Managers, Agents, Brokers, Underwriters, Adjusters and Professionals from the Chemical Manufacturing Industry

