



January - 2012

### Conference / Seminar

#### Conference on “BACK TO THE BASICS” – 27th January, 2012

As a part of its academic endeavors, the Insurance Institute of India through its College of Insurance conducted a pan-industry conference on a theme that has become critical to the Insurance Industry – “**BACK TO THE BASICS**”. The conference was a one day academic event held on 27th January, 2012 at Grand Hyatt, Mumbai.

The purpose of the conference was to initiate an exploration to connect with the basics – whether there is a need to go back to the basics and if so, why and how ?

The Conference was inaugurated by Shri J. Harinarayan, Chairman, Insurance Regulatory Development Authority. Shri D. K. Mehrotra, President, Insurance Institute of India delivered the welcome address.

The conference had three thematic sessions on

1. Life Insurance – a Relook at Mutuality
2. General Insurance – Pricing, Profits and Development – a Relook
3. Distribution – Expanding Reach and Building Trust

The sessions were held in the format of panel discussion and were participated by

|                   |  |  |
|-------------------|--|--|
| Life Insurance    | Mr. G. N. Bajpai, Chairman Future Generali Insurance Co., Former Chairman of LIC & SEBI<br>Mr. Kamalji Sahay, CEO, Star Union Dai-ichi Life Insurance Co. Ltd.<br>Mr. M. Suresh, CEO, Tata AIG Life Insurance Co. Ltd.<br>Mr. Deepak Sood, CEO, Future Generali Insurance Co. Ltd.<br>Mr. S. Roy Chowdhury, Executive Director, LIC of India<br>Mr. Sandeep Ghosh, CEO, Bharti Axa Life Insurance Co. Ltd. | Session Head<br>Thought Leader<br>Thought Leader<br>Thought Leader<br>Thought Leader<br>Thought Leader |
| General Insurance | Mr. H. Ansari, Former Member (Non-Life), IRDA<br>Mr. Arun Agarwal, Consultant, Lloyds<br>Mr. Shrirang Samant, Country Head, Travelers Companies<br>Mr. Sadasiv Mishra, General Manager, The New India Assurance Co. Ltd.<br>Ms. T. Alamelu, Dy. General Manager, United India Insurance Co. Ltd.   | Session Head<br>Thought Leader<br>Thought Leader<br>Thought Leader<br>Thought Leader                   |
| Distribution      | Mr. N. N. Joshi, Director, ING Vysya Life Insurance Co. Ltd. Former Executive Director, LIC of India<br>Mr. Malay Ghosh, CEO, Reliance Life Insurance Co. Ltd.<br>Mr. Hemant Bhargava, Executive Director, LIC of India<br>Mr. Rajesh Ajgaonkar, Vice President, IDBI Federal Life Insurance Co. Ltd.<br>Mr. Prerak Parmar, Zonal Vice President, Max New York Life Insurance Co. Ltd.                     | Session Head<br>Thought Leader<br>Thought Leader<br>Thought Leader<br>Thought Leader                   |

Life Insurance Corporation of India was the conference partner for the event and Travelers and GIC Re were the Gold and Silver Sponsors of the event respectively.

The conference was attended by delegates from the Life and Non-Life Insurance companies, Brokers, Consulting Firms, Researchers, Freelance professionals and a few students.



## College of Insurance

### Details of the trainings conducted in the month of January – 2012

| Sr. No   | Name of Training   | Period     |            | No. of Participants |
|----------|--|------------|------------|---------------------|
|          |  | From       | To         |                     |
| <b>1</b> | <b>Regulatory Programme</b>  |            |            |                     |
|          | 100 Hrs. Broker Training   | 12.01.2012 | 28.01.2012 | 47                  |
|          | Workshop for CIE   | 23.01.2012 | 25.01.2012 | 15                  |
| <b>2</b> | <b>Non-Calender Programme</b>  |            |            |                     |
|          | General Insurance Appraisal Programme for National Insurance Co.Ltd. | 09.01.2012 | 12.01.2012 | 14                  |
|          | General Insurance Appraisal Programme for National Insurance Co.Ltd. | 30.01.2012 | 02.02.2012 | 30                  |

### Training Schedule for the month of Feb.- March 2012

| Sr. No   | Name of Training   | Period     |            |
|----------|--|------------|------------|
|          |  | From       | To         |
| <b>1</b> | <b>Technical Programme</b>   |            |            |
|          | International General Insurance Programme                            | 06.02.2012 | 18.02.2012 |
|          | International Life Insurance Programme                               | 13.02.2012 | 25.02.2012 |
| <b>2</b> | <b>Non-Calender Programme</b>  |            |            |
|          | General Insurance Appraisal Programme for National Insurance Co.Ltd. | 06.02.2012 | 09.02.2012 |
|          | Programme for Senior Officer of Postal Life Insurance                | 21.02.2012 | 23.02.2012 |
|          | Programme for Senior Officer of Postal Life Insurance                | 01.03.2012 | 03.03.2012 |
|          | Programme for Senior Officer of Postal Life Insurance                | 05.03.2012 | 07.03.2012 |
|          | Competence Development Programme for Associated Institute and ALC    | 12.03.2012 | 16.03.2012 |
|          | Competence Development Programme for Associated Institute and ALC    | 19.03.2012 | 23.03.2012 |

### 3 Regulatory Programme

|                              |            |            |
|------------------------------|------------|------------|
| Workshop for Corporate Agent | 14.02.2012 | 16.02.2012 |
| 25 Hrs. Broker Training      | 20.02.2012 | 23.02.2012 |
| Workshop for Corporate Agent | 05.03.2012 | 07.03.2012 |

Details of Fees and Registration form for the above programmes can be accessed through the news update on our website [www.insuranceinstituteofindia.com](http://www.insuranceinstituteofindia.com).

## Knowledge Management Centre

### Books

III Library has procured around 28 books on various subjects during the month of January 2012. Please follow this link to get the list of new arrivals –

[www.insuranceinstituteofindia.com/downloads/Forms/III/Important%20Notice/New%20Book\\_Jan%2012.xlsx](http://www.insuranceinstituteofindia.com/downloads/Forms/III/Important%20Notice/New%20Book_Jan%2012.xlsx)

Please follow the link below to get a list of all 5088 books available in the library –

[http://www.insuranceinstituteofindia.com/downloads/Forms/III/Important%20Notice/AccReg\\_%2031.1.2012.xlsx](http://www.insuranceinstituteofindia.com/downloads/Forms/III/Important%20Notice/AccReg_%2031.1.2012.xlsx)

## Associated Institutes

### Agra Insurance Institute

National Seminar on Health Insurance was conducted on 4th December, 2011 at Agra. The seminar was inaugurated by Shri Sharad Shrivastva, Secretary-General, Insurance Institute of India. The speakers were Dr. Abhijit Kar, DGM, National Insurance Co. Ltd., Dr. Chandan Kumar, TPA, LIC and Smt. Renu Jain, Chief, Health Insurance, LIC. The seminar was attended by around 40 participants from different sections of the insurance industry.



### Brand Awareness Initiative by Bhopal Insurance Institute

Conducted an activity on Career guidance in Insurance Industry by Bhopal Insurance Institute at the State level Career fare held at Bhopal. The Main Objective of our participation was to lend a guiding hand to the students about various avenues in the field of Insurance.

