



भारतीय बीमा संस्थान
INSURANCE INSTITUTE OF INDIA

HAPPENINGS AT THE INSTITUTE

Monthly e-Newsletter
January 2019

**Insurance Institute of India, Plot No. C-46, 'G' Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400051.**



Seminar on the “Health Insurance & Motivation”

BY INDIAN INSURANCE INSTITUTE

Indian Insurance Institute conducted a seminar on the topic of “Health Insurance & Motivation” on 25.05.2018 at Subarna Banik Samaj Hall, Kolkata

Key Speaker –

- Shri Malay Kumar Chakraborty
- Shri Arun Kumar Patra

In the seminar, the speakers explained about the concept of Nature, Status & Potential of Health Insurance Market vis-à-vis products available, Self-Motivation and how to combine it with prospecting to make out the best from the market etc.

Total 260 nos. participants were present for the seminar.





Seminar on the “Motivational Seminar Based on Choice Theory”

BY INDIAN INSURANCE INSTITUTE

Indian Insurance Institute conducted a seminar on the topic of “**Motivational Seminar Based on Choice Theory**” on 21.06.2018 at Moulali Yuba Kendra, Kolkata

Key Speaker –

- Shri Bijay Kumar Jha

In the seminar, the speaker explained about the concept of the Motivation by Choice Theory, Nature of Life Insurance Products, Comparison with other types of Savings Instruments-viz., SIP, MF etc.

Total 280 nos. participants were present for the seminar.



Report on the Local Seminar on “Basics of Insurance and Employment Opportunities”

BY BIKANER INSURANCE INSTITUTE

Bikaner Insurance Institute conducted a local seminar on the topic of “**Basics of Insurance and Employment Opportunities**” on 05.01.2019 at Ghyanoday ITI College, Bikaner.

Key Speaker –

- Shri. Ashok Pacharia, Dy. Manager
- Shri. O P Sadh, A.O., United India Insurance CO.
- Shri Sushil Kumar Khatri, Bikaner Insurance Institute

In the seminar, the speaker explained about Insurance Institute of India and its working in the field of Insurance Education, job profile of the Insurance industry, eligibility conditions for Surveyor jobs and Pre-Licensing examination of III, meaning of insurance and what are the components involve in insurance, need of insurance in both Life and General sector etc.

Total 100 nos. participants were present for the seminar.





Report on the Insurance Awareness Program

BY BANGALORE INSURANCE INSTITUTE

Bangalore Insurance Institute has organized an Insurance Awareness Program at Kodigenahall, Madhugiri Taluk, Tumkur District, Karnataka on 27th November, 2018 on the topic of Insurance Awareness.

Main Speakers of this program were as follows:

- Shri B. C. Srinath, Hon. Secretary, Bangalore Insurance Institute
- Shri C. V. Kumar, Voting Council Member, Bangalore Insurance Institute
- Smt. Pushpa
- Sr. C. P. Chitra

The speakers took the sessions on Insurance Awareness about all the aspects of Life and Non-Life Insurance Sector, Life Skills for student's development and Safety & Hygiene (exclusively for Girl students) etc.

The program was well received by the participants. Around 1000 nos. (Students & teachers) participants were present in the program.





Report on the Insurance Awareness Program

BY BANGALORE INSURANCE INSTITUTE

Bangalore Insurance Institute has organized an Insurance Awareness Program at Chikkadalavatta Village, Madhugiri Taluk, Tumkur District, Karnataka on 9th December, 2018 on the topic of Insurance Awareness.

Main Speakers of this program were as follows:

- Shri B. C. Srinath, Hon. Secretary, Bangalore Insurance Institute
- Shri C. V. Kumar, Voting Council Member, Bangalore Insurance Institute
- Shri Shanmuganathan, Regional Manager, The New India Assurance Co. Ltd.
- Shri Manjunath, Admin. Officer, The New India Assurance Co. Ltd

The speakers gave the detailed information about the Concept and Importance of Insurance, Insurance products available for Life and Non-Life sectors, the various courses conducted by Insurance Institute of India etc.

The program was well received by the participants. Around 555 nos. (500 students & 55 teachers) participants were present in the program.





Report on the Local Seminar on - “Changes in General Insurance”

BY CALICUT INSURANCE INSTITUTE

Calicut Insurance Institute conducted a seminar on the topic of “Changes in General Insurance” on 29.11.2018 at Nalanda Auditorium, Calicut.

Key Speaker –

- Shri Ashok Kumar, Retd RM, United India Insurance Co.Ltd.
- Shri P. Manoj Kumar, All
- Shri P Hamza, All, Calicut Ins. Inst.

In the seminar, the speaker explained about the concept of motor premium, changes in medi claim insurance, dealer point motor insurance, health insurance, etc, Total 55 nos. participants were present for the seminar.





Report on the Local Seminar on - “Changes in General Insurance”

BY CALICUT INSURANCE INSTITUTE

Calicut Insurance Institute conducted a seminar on the topic of “Impact of GST on Insurance Sector” on 10.12.2018 at Zamorin’s Guruvayurappan College, Kozhikode.

Key Speaker –

- Shri Ramakrishnan V., Chartered Accountants
- Shri K. Vijayachandran, Hon. Secretary, Calicut Insurance Institute

In the seminar, the speakers explained about the concept of GST and its impact on Insurance Sector etc.

Total 202 nos. participants were present for the seminar.





National Seminar on “Life Insurance in Competitive Environment”

BY CALICUT INSURANCE INSTITUTE

A National Seminar on the theme “**Life Insurance in Competitive Environment**” was organised by **Calicut Insurance Institute** on 19.12.2018 at Saroj Bhavan, Kozhikode.

Key Speaker :

- Shri V. S. Madhu, AIII, SDM, LICI, DO, Kozhikode
- Shri Premkumar, FIII, Marketing Manager, LICI, DO, Kozhikode
- Shri C.K. Ravindranath, Chief Manager (Rtd.)

Administrative and Marketing employees from various insurance companies participated in the session. Various aspects of life insurance industry in the present Indian Economy scenario were discussed.

The Seminar was attended by 189 members.





Report on the Local Seminar on “Regulatory Aspects of Insurance Agents”

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute conducted a seminar on the topic of “Regulatory Aspects of Insurance Agents” on 28th December 2018 at Hotel Hill Top, Kanjirappally.

Theme of Seminar –

- Principles of Insurance
- The Business of Insurance
- Regulatory Aspects
- Life Insurance Agency as a Career
- Life Insurance Selling Process
- Job Opportunities in Insurance Sector

Key Speaker –

- Sri. S. Mohan Roy, Retired Principal(DTC), LIC of India, Kottayam Division
- Sri. P Manojkumar, Hon. Secretary, Kottayam Insurance Institute

Total 55 nos. participants were present for the seminar.



Mr. S. Mohan Roy Addressing the Seminar





Report on the Local Seminar on “Insurance Management”

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute conducted a seminar on the topic of “Insurance Management” on 07.01.2019 at MBA students of Mangalam College of Management Studies, Ettumanoor.

The main theme of seminar -

- Insurance and its Evolution
- Risk Management
- Legal Aspects of Insurance
- The various constituents of Insurance Market
- Underwriting and settlement of claims

Key Speakers –

- Mr. Abraham Varghese, Marketing Manager, L.I.C. of India, Kottayam Division
- Mr. M U Thomas, Vice-Chairman, Kottayam Insurance Institute

Total 80 nos. participants were present for the seminar





Report on the Insurance Awareness Program “Principles of Life Insurance”

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute conducted an Insurance Awareness Program on the topic of “Principles of Life Insurance” on 16th January 2019 at Vocational Higher Secondary School, Puthupally.

Theme of Seminar -

- Principles of Insurance
- Regulatory Aspects
- Life Insurance Agency as a Career
- Employment Opportunities in Insurance Sector

Key Speakers –

1. Mr. Sunil Raj Mathews, Branch Manager, LIC of India, SO, Pampady
2. Sri. M.U.Thomas, Vice Chairman of Kottayam Insurance Institute

Total 90 nos. participants were present for the seminar.





Report on the National Seminar on “Natural catastrophe – Insurance Solutions”

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute conducted a seminar on the topic of “Natural catastrophe – Insurance Solutions” on 22.01.2019 at Devaswom Board College, Thalayolaparambu.

The main theme of seminar -

- An overview of Non-life Insurance business in India
- The covers available for Natural catastrophes its reinsurance Practice
- The Global warming and its consequent increase in NATCAT losses across the world.
- The Indian situation. Mumbai Floods, J & K & Uttarkhand, Chennai Floods and Kerala Floods.
- How can one avail of NATCAT covers directly & indirectly
- Some thoughts for the future on matrix based covers for assets , lives , agriculture
- Insurance mechanism to protect and cover the loss of individual and public
- Different type of losses – Loss of lives/injuries - life cover PA cover, Accident covers, health covers
- Loss of animals – Cattle, poultry etc, Loss of Agriculture, Agriculture Insurance
- Loss/damage to vehicle insurance, Loss/damage to buildings stock furniture

Key Speakers–

- Mr. K Sanathkumar, CMD National Insurance Co. Ltd (Retd)
- Adv. K R Radhakrishnan, Regional Manager(Retd), New India Assurance Co. Ltd
- Mr. K P Alexander, Regional Manager, United India Insurance CO. Ltd, R O, Ernakulam
- Mr. Sureshkumar M K, SDM, United India Insurance CO. Ltd, Kottayam Division
- Mr. Sri. Abraham Varghese, Marketing Manager, L.I.C. of India, Kottayam Division
- Dr. Beena S, HOD, Devaswom Board College, Thalayolapambu



Total 110 nos. participants were present for the seminar.





Report on the Local Seminar on “Insurance Marketing”

BY KOTTAYAM INSURANCE INSTITUTE

Kottayam Insurance Institute conducted a Local seminar on the topic of “Insurance Marketing” on 29th January, 2019 at Govt. Vocational Higher Secondary School, Perunna, Changanacherry.

The main theme of seminar -

- Basics of Insurance
- Life Insurance Marketing
- General Insurance Marketing

Key Speakers—

- Mr. Vinodkumar V D, Branch Manager, L.I.C. of India, SO Chengannur
- Mr. Thomas M U, Vice-Chairman, Kottayam Insurance Institute

Total 55 nos. participants were present for the seminar.





Report on the Local Seminar on “Basics of Insurance and Employment Opportunities”

BY BIKANER INSURANCE INSTITUTE

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Key Speaker –

- Shri. Ashok Pacharia, Dy. Manager
- Shri. O P Sath, A.O., United India Insurance CO.
- Shri Sushil Kumar Khatri, Bikaner Insurance Institute

In the seminar, the speaker explained about Insurance Institute of India and its working in the field of Insurance Education, job profile of the Insurance industry, eligibility conditions for Surveyor jobs and Pre-Licensing examination of III, meaning of insurance and what are the components involve in insurance, need of insurance in both Life and General sector etc.

Total 100 nos. participants were present for the seminar.

