

Marketing (Sales) JOB in Delhi at CMS Insurance Brokers Private Limited

Marketing (Sales) CMS Insurance Brokers Private Limited

Location(s): Delhi		
Start Date	Duration	Salary
Immediately	Permanent	15-18K
Full time		

About CMS Insurance Brokers Private Limited (<http://www.cmsinsurancebrokers.com/>):

CMS Insurance Brokers Private Limited is one of the direct insurance brokers licensed from IRDA (Insurance Regulatory and Development Authority) for general and life insurance products. We have tie-ups with all the general and life insurance companies present in the Indian market. We represent the client and help them get the best coverage available in the industry at competitive rates.

JOB DESCRIPTION:

Selected Candidate day-to-day responsibilities include:

1. Maintain relationships with clients by providing support, information, and guidance
2. Recommend profits and service improvements
3. Maintain quality service levels by remaining current on industry trends, market activities and competitors as per the organization's values
4. Prepare reports by collecting, analyzing and summarizing sales data
5. Meet customers and approaching insurance
6. Work with various documents to provide managers data such as numbers and figures
7. Correspond with prospective clients through email and telephone calls and eventually engaging in face to face meetings
8. Maintain good relationships with existing clients by providing insurance services to them in a timely manner
9. Sell various types of insurance policies to businesses and individuals on behalf of insurance companies, including automobile, fire, life, property, medical and or specialized policies such as marine, etc.
10. Explain features, advantages, and disadvantages of various policies to promote sale of insurance plans

Skill(s) required: MS-Office, MS-Word, MS-Excel

Who can Apply:

Only those candidates can apply who:

1. are available for full time (in-office)
2. have relevant skills and interests
3. have already graduated or are currently in any year of study

Other requirements:

1. Should have very good convincing and selling skills
2. Should have good English communication skills
3. Graduate/PG/MBA will be preferred
4. Should be very confident and presentable

CMS Insurance Brokers Pvt. Ltd.

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