

**INSURANCE INSTITUTE OF INDIA  
(COLLEGE OF INSURANCE)  
Mumbai**

**Insurance Brokers Training (100/50 hrs)**

**(From: 12.01.2012 to 28.01.2012)**

The College of Insurance has been approved by the IRDA to impart pre-licensing training to the prospective Brokers who intend to take up the challenging profession of distribution of insurance products in India.

The IRDA has ordained that the Principal Officers and the other employees of the broking firms particularly those responsible for soliciting and procuring insurance business shall have to complete mandatory training of one hundred hours. We are one of the first institutes to get IRDA recognition for the purpose.

The following syllabus as mandated by IRDA would be covered:

**A. Compulsory Subjects for Life & Non Life Branch:**

- |                                   |                                 |
|-----------------------------------|---------------------------------|
| 1) Insurance Broking              | 2) Principles of Insurance      |
| 3) Insurance Business Environment | 4) Law & Economics of Insurance |
| 5) Risk Management                |                                 |

**As per IRDA Syllabus on Life and Non-Life stream subjects including Reinsurance namely**

**B. Subjects for Life Branch**

- |   |                                  |
|---|----------------------------------|
| 1) Mathematical Basis of Life Insurance | 2) Statistics                    |
| 3) Life Assurance Underwriting          | 4) Application of Life Assurance |
| 5) Legal Aspects of Life Assurance      | 6) Life Assurance Management     |
| 7) Life Assurance Accounts              |                                  |

**C. Subjects for Non Life Branch**

- |  |                                 |
|--|---------------------------------|
| 1) Hazards of Specific Industries                            | 2) General Fire Hazards         |
| 3) Fire Insurance Underwriting                               | 4) Consequential Loss Insurance |
| 5) Fire Insurance Claim                                      | 6) Cargo Loss Prevention        |
| 7) Commercial Geography                                      | 8) Marine Clauses               |
| 9) Marine Underwriting                                       | 10) Marine Insurance Claims     |
| 11) Agricultural Insurance                                   | 12) Motor Insurance             |
| 13) Personal Accident, Sickness<br>& Miscellaneous Insurance |                                 |
| 14) Liability Insurance                                      | 15) Engineering Insurance       |

**ELIGIBILITY:**

Minimum qualification is Graduate degree in any discipline (pl. see [www.irdainida.org](http://www.irdainida.org) point no.9F – Broking Licensing).

## SPONSORSHIP:

Any organization who is existing Brokers / Applied for Broking License can sponsor their employees for the training.

## COURSE FEES:

**Course Fees for 100 hrs.** Training Programme is Rs. 19600 (Plus service tax @10.30%) + Rs. 5000 as examination fees .**Total Rs. 26,619/-**.

Fees should be payable by means of Demand Draft drawn in favour of "Insurance Institute of India" payable at Mumbai.

**Course Fees for 50 hrs.** Training Programme is Rs.9800 (Plus service tax @10.30%) + Rs. 5000 as examination fees . **Total Rs. 15,809/-**.

Fees should be payable by means of Demand Draft drawn in favour of "Insurance Institute of India" payable at Mumbai.

Course fees include tuition fees, Study material cost, Tea, Lunch etc.

(PAN NO. AAATI1174R                      SERVICE TAX NO.: AAATI1174RSD001)

## ENROLLMENT:

To enroll for the training programme please download the enrollment form and after filling in the necessary details submit your form together with the attested zerox copies of your educational qualification certificates and fees to the office of Insurance Institute of India, Plot C-46, G-Block, Nr. Dhirubhai Ambani International School, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051 **not later than 05<sup>th</sup> Jan.2012**

On the first day of the training programme candidate must bring two recent passport size photograph and original copy of academic and technical qualification certificates for verification at our end.

TIMING: 10.00a.m. to 6.00p.m.

EXAMINATION DATE: 29<sup>th</sup> January, 2012.

## TRAINING VENUE:

Insurance Institute of India  
(College of Insurance),  
G Block, Plot No. C-46,  
Near Dhirubhai Ambani International School,  
Bandra Kurla Complex,  
Bandra (E),  
Mumbai – 400051.

(Course Co-ordinator : Ms.Kavita / Ms.Laxmi – 022-26544252 / 45,  
Email: college\_insurance@iii.org.in)

**[\(CLICK HERE TO DOWNLOAD THE ENROLLMENT FORM\)](#)**